Lessons From Negotiating With the Taliban
Attempts at US-Taliban talks require persistence, moral guidelines on end goals
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Pakistan released the Afghan Taliban’s second in command to catalyze a peace process. It’s not the first effort. In trying to end fighting in Afghanistan and secure a sustainable representative government for Afghans, from mid-2011 to March 2012, the United States tried encouraging Taliban members to work with the Afghan government. Those talks failed, explains Marc Grossman, the US Special Representative for Afghanistan and Pakistan at that time, and now a Kissinger Senior Fellow at Yale’s Johnson Center for the Study of American Diplomacy. Grossman offers three lessons for others who have little choice but to negotiate with stubborn insurgents: set moral guidelines on end goals for the negotiating team, recognize that it’s challenging for both sides to negotiate and fight simultaneously; and apply force to back diplomacy and vice versa. Fragmentation among opponents is frustrating when commitments are not met, but can lead to breakthroughs. For most it’s puzzling why a few ideologues prefer endless pursuit of power, at any cost, over peace and stability.

NEW HAVEN: Pakistan’s recent release of Mullah Abdul Ghani Baradar, the Afghan Taliban’s second in command, in an effort to catalyze a peace process between the Afghan government and the Taliban has not brought an end – or even pause – to the Taliban’s violent attacks on Afghans, Americans, or friends and allies.

During my tenure as the US Special Representative for Afghanistan and Pakistan, SRAP, from 2011 to 2012, we often found ourselves reacting to Taliban actions which, in their frequency and brutality, called into question the Taliban’s commitment to creating a peace process, especially the September 2011 murder of then chairman of the Afghan High Peace Council, Burhanuddin Rabbani, by a suicide bomber posing as Taliban negotiator who had come to “discuss peace.”

Attacks like these prompt many to ask: Why bother talking to the Taliban? The answer is that, as both President Barack Obama and former Secretary of State Hillary Clinton made clear while I served as special representative, the war in Afghanistan is going to end politically and we would either shape that end or be shaped by it. If there is ever to be peace in Afghanistan, Afghans will need to talk to other Afghans about the
future of Afghanistan. Since the Taliban today officially refuses to talk to Kabul’s representatives, getting to these talks might require a US effort to help open the door.

In February 2011, we were presented with an opportunity to do just that. An allied government had put the US in contact with someone who appeared to be an empowered representative of the Taliban. The contact, while preliminary, offered the intriguing possibility of a direct conversation with the Taliban – a conversation which, we hoped, could create the context for the Afghan government and the Taliban to talk.

Those US-Taliban talks, which lasted from mid-2011 to March 2012, ultimately failed. While many details rightly remain classified, here are three of the lessons I learned sitting across the negotiating table from the Taliban that may be helpful to those who may seek to reopen the dialogue with them or others who need to talk to an insurgent group in some present or future conflict:

**Set clear conditions and moral guidelines and stick to them.** These need not be preconditions. Indeed, before talks with the Taliban began, Secretary Clinton made clear that while the US had no preconditions for talking to them, Washington would support reconciliation with only those insurgents who met three important end conditions: Break with al Qaeda, end violence, and live inside an Afghan Constitution that guarantees the rights of all individuals, especially women.

The talks with the Taliban were designed to create a series of confidence-building measures, or CBMs, consistent with these principles and designed to open the door for Afghans to talk with other Afghans about the future of Afghanistan. The CBMs included a requirement that the Taliban make a public statement distancing themselves from international terrorism and accepting the need for an Afghan political process. They also included the opening of a Taliban political office in Doha, which we made clear could not represent the headquarters of an alternative Afghan government, be an insurgent recruiting station or a venue of raising money to support the insurgency. They also involved the possible transfer of Taliban prisoners from Guantanamo and the release of US Army Sergeant Bowe Bergdahl, who has been held by the Taliban since 2009.

Ultimately, we did not reach agreement on any part of this sequence. Still, the moral ambiguity of talking to insurgents was clarified by our commitment to the principles Secretary Clinton had laid out before we started to talk.

**It is hard to fight and negotiate at the same time.** When the Taliban cut off the discussions, many on our team assessed that they were having a hard time motivating their fighters while talks were taking place. And while we met with a representative of the Taliban Political Commission who seemed interested in a negotiated end to the conflict, the Taliban Military Commission appeared to want to continue the fight – and did so in an unconstrained manner, using brutal tactics such as attacks on schools and hospitals, and the assassination of Rabbani.

Talking and fighting simultaneously were also challenges in our own government. We consistently reexamined the possibility that the Taliban had entered into the conversation to keep us busy or distracted while they continued to carry out military operations, waiting for our ultimate withdrawal.

**Force must be backed by diplomacy, and diplomacy must be backed by force.** Talking with the Taliban was part of the larger “diplomatic campaign” Secretary Clinton launched in 2011 to complement the military surge President Obama had ordered in 2009. This diplomatic campaign tried to harness all of the instruments of non-military power to support Afghanistan, such as development assistance, private-sector investment and support for civil society. As part of this effort, we organized international meetings in Istanbul, Bonn, Chicago and Tokyo, at which nations and international organizations pledged future political and material support for Afghanistan. These conferences were also designed to send the Taliban clear messages that the international community was committed to supporting Afghanistan beyond 2014.

A peaceful end to the war now requires that the international community meet the commitments it has made to Afghanistan. President Obama also faces the challenging question of how many US troops to leave in Afghanistan after December 2014 to support the Afghan National Security Forces and fight terrorism. A robust number will be an
essential signal to Afghans and will promote contributions from other allies and partners. The Taliban will be astute judges of whether Afghans have the will to fight and whether we have the will to support them.

It may be that the talks we launched in 2011 were premature and that direct talks among Afghans about their future may not be possible until after the Afghan presidential elections and the transition of the NATO mission in 2014. Still the effort was worth it—and remains so today. Perhaps the release of Mullah Baradar will spark some new thinking among the Afghan combatants. They might contemplate the words of former Irish Prime Minister Bertie Ahern, who said of the great challenges of negotiating with the Irish Republican Army, that while he could not stop the killing of the last decade he might stop the killing for the next one. “The reward,” Ahern said, “is there aren’t so many funerals.”

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