

# Graduate Recruitment and Placement Fair

Organised by Careers, Employability and Skills, the three day Graduate Recruitment and Placement Fair will help you find out about graduate and placement opportunities for 2014.

## **BUSINESS & FINANCE**

Tuesday 22 October 2013  
11.00am – 3.00pm, Whitla Hall

## **ENGINEERING, SCIENCE & TECHNOLOGY**

Wednesday 23 October 2013  
11.00am – 3.00pm, Whitla & South Dining Halls

## **LAW & LEGAL RELATED ROLES**

Wednesday 6 November 2013  
12.30pm – 3.30pm, Whitla Hall

### **By attending you will . . . . .**

- Access graduate jobs, placement opportunities and professional training for 2014
- Meet employers, some of whom are recent graduates
- Collect information and gain an insight into the graduate labour market

### **To access updates and additional opportunities get online . . . . .**

[www.qub.ac.uk/careers](http://www.qub.ac.uk/careers) and click **Careers Events, Fairs and Vacancies** to search our database of

- Graduate jobs
- Work placement opportunities
- Work experience
- Postgraduate study opportunities with funding
- Part-time jobs on and off campus

[www.qub.ac.uk/careers](http://www.qub.ac.uk/careers) to read our weekly Events On-Campus and follow us on Twitter and Facebook

**THIS PROGRAMME HAS BEEN COMPILED FROM INFORMATION PROVIDED BY  
ORGANISATIONS ATTENDING THE FAIR AND IS ACCURATE ON GOING TO PRINT.  
PLEASE VERIFY DETAILS WITH INDIVIDUAL ORGANISATIONS.**

## HOW TO TURN CAREERS FAIRS INTO A JOB WINNING OPPORTUNITY

### **Preparation** *Be organised*

- Try to find out about the employer/organisation before you go and talk with their representatives.
- Be clear about the type of work you are seeking and why you would be good at it.
- Be able to explain what attracts you about a particular type of work and why you are interested in the organisation.

### **Approach** *First impressions*

- Company representatives are impressed by a motivated student wanting to make an informed career choice and making an effort to search for positions before many of the opportunities disappear.
- Therefore, approach the company representatives confidently and positively, and know what you are going to talk about.

### **What to Ask and How to Ask It** *Don't rush, take your time but don't waste representative's time*

- Find out what sort of people the company is looking for in terms of degree, work experience etc.

#### **Then, if you're interested:**

- Ask the representatives to explain the job in terms of duties, responsibilities, starting salaries etc.
- and go on to find out things about the firm in terms of the future prospects for a new employee, eg training and development opportunities

### **Before you move on** *Be sure to be satisfied*

- Make sure you have covered everything that you want to.
- If you are interested in a position with the firm, say so and ask where you should go from there to get information or make an application.
- Don't be afraid to ask about the firm's selection procedure.
- Take a note of the name, position and company base of the representative you speak with; it will give you a contact to follow up.

### **Follow Up** *Make a little effort and achieve a worthwhile "next step" after your degree*

- Make the fullest use of your contacts and the information that you collect today.
- Research, Research, Research - get as much information as you can before you start making decisions - use the resources at Careers, Employability Skills in the Student Guidance Centre.
- If an employer gives you an application form don't complete it hastily. Take it home and take your time with it. Deadlines for applications are usually reasonably far off.

**If in doubt ask for help at the Careers, Employability and Skills stand!**

# Graduate Recruitment and Placement Fair

## BUSINESS & FINANCE

Accenture	Extern
Allen & Overy	EY (Ernst & Young)
Allstate Northern Ireland	fDi Intelligence
Army	First Derivatives
Asda Stores	Grant Thornton UK
B/E Aerospace	Harbinson Mulholland
Baker Tilly Mooney Moore	HM Revenue & Customs
Bank of Ireland	HSCNI Graduate Trainee Schemes
BDO Northern Ireland	KPMG
Belfast City Council	McKinsey & Company
Bombardier	Mercer
British Council	Monaghan Mushrooms
Caterpillar	Morgan Stanley
Cavanagh Kelly	NICVA
CDE Global	OCO
Chartered Accountants Ireland	Paddy Power
CIMA Ireland	PwC
Citi	Queen's University Management School
Civil Service Fast Stream	Randox Laboratories
Dale Farm	Royal Navy
Deloitte UK	State Street
Dow Chemical Company	The Royal Bank of Scotland
Dunbia	USIT
Enterprise Rent-A-Car	

By combining innovative thinking with advanced technology, Accenture is changing the way we live and work. It's why they've grown to become one of the leading management consulting, technology services and outsourcing companies in the world today. To Accenture, transforming some of the world's best known businesses means helping clients raise their performance. Accenture also transform careers, providing exceptional job satisfaction, accelerated learning and immense professional development.

## FINAL YEAR OPPORTUNITIES

**Technology Solutions** is Accenture's global technology implementation arm. Here, you'll work across the entire range of industry sectors – turning innovation into effective technology solutions.

If you have at least 300 Leaving Cert points and are expecting a 2.2 or above in a computer science or technology-based degree, then this could be the choice for you.

**Consulting** divides into three career routes – **Technology Consulting**, **Management Consulting** and **Analytics**.

- Technology Consulting is by far the largest part of our Consulting business and is focused on transforming companies with the help of the very latest technologies.
- Management Consulting involves working with clients to identify business improvement opportunities and then carrying them through from concept to reality.
- Accenture's Analytics Innovation Centre is a showcase for predictive analytics capabilities and focuses on developing sophisticated analytical solutions for clients.

To join Technology Consulting or Management Consulting, you can be a graduate of any discipline. To join Analytics, you should ideally have studied a quantitative degree (Maths, Statistics, Engineering, Physics, Economics).

All those joining Accenture's Consulting group must have a strong academic track record with a minimum of 400 Leaving Certificate points and a predicted 2.1 degree or equivalent.

Discipline(s) **As above**  
Location(s) Dublin  
Apply Online at [www.accenture.com/irelandgraduates](http://www.accenture.com/irelandgraduates)

## PLACEMENT OPPORTUNITIES

Accenture offer three, five and seven month placements, beginning in June, April and February and finishing in August.

Discipline(s) **ANY**  
Location(s) Dublin  
Apply Online at [www.accenture.com/irelandgraduates](http://www.accenture.com/irelandgraduates) > Internships

# Allen & Overy

Leona Jackson, Recruitment Specialist  
ALLEN & OVERY  
58 Donegall Quay  
Belfast  
BT1 3NL

[belfastresourcingadmin@allenoverly.com](mailto:belfastresourcingadmin@allenoverly.com)  
[www.allenoverly.com/careers](http://www.allenoverly.com/careers)

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Allen & Overy LLP is a global law firm with 42 offices across 29 countries.

We currently work with more than 2,800 lawyers who are at the top of their game and provide the world's biggest businesses with the best legal advice there is.

## FINAL YEAR OPPORTUNITIES

We have opportunities across our support service functions in:

- HR
- Finance
- IT, Marketing
- Document Services
- Library
- Creative Design
- Business Services.

We are currently recruiting for an HR Administrator and Accounting Operations Clerks to join the Belfast team.

Discipline(s)	<b>ANY</b>
Location(s)	Belfast
Apply	Online application via CV

# Allstate Northern Ireland

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Dean Corry, Predictive Modeller  
ALLSTATE NORTHERN IRELAND  
9 Lanyon Place  
Belfast, BT1 3LZ

028 9067 8000  
[dean.corry@allstate.com](mailto:dean.corry@allstate.com)  
[www.allstate.com/northernireland](http://www.allstate.com/northernireland)

Allstate's on a mission to become the most data-driven insurance company in the world, and we invite you to join us on this journey!

## SUMMER 2014 INTERNSHIP OPPORTUNITIES

Allstate offers a limited number of Data Science Internships where over half of the time is spent in Chicago. These Internships are a great way to gain a head start on your career by having meaningful work, working in a great environment and making good friends!

- Competitive salary
- While in Chicago, we offer the following: Free accommodation, Free flights to and from the US, daily transportation to and from the office and exposure to Chicago.
- A successful internship often leads to permanent employment offers.

### Essential Criteria

- In 3rd or 4th year of a Degree, Masters or PhD program in a quantitative degree and be on track to obtain at least a 2:1 or equivalent
- Minimum A in A-level Mathematics
- Excellent computer skills
- Excellent verbal and written communication skills
- Must be an EU citizen or possess a UK Tier 1 visa which entitles the holder to take up full time employment in the UK and also eligible to travel to the US

Discipline(s) **Any quantitative degree**

Location(s) Belfast and Chicago

Apply Online at [www.allstate.com/about/Northern-Ireland/analytics-internships.aspx](http://www.allstate.com/about/Northern-Ireland/analytics-internships.aspx)

The Army is recruiting. If you want a career that offers challenge and adventure, then a career in the Army could be right for you.

## FINAL YEAR OPPORTUNITIES

Whether you're commanding soldiers on a training exercise in Kenya or organizing an adventurous training expedition in Arizona, you'll find life as an Army officer is far from routine.

Training starts at The Royal Military Academy Sandhurst where you'll learn all aspects of soldiering alongside transferable management, leadership and communication skills. Once commissioned as an Army officer, you'll join your chosen Regiment or Corps for specialist training before taking command of around 30 soldiers.

Fitness advice and gym facilities are free and you'll be encouraged to play sports and partake in adventurous training. Other benefits include free medical and dental care, plus 30 days leave on top of public holidays.

If you're already qualified in certain professions including doctors, dentists, nurses, lawyers, pharmacists, physiotherapists, vets and chaplains, then you could join as a Professionally Qualified Officer in a higher rank with higher pay.

Alternatively, why not join in your spare time? You'll gain valuable experience to take back to your civilian life and you'll get paid for training in your spare time.

This year, the Army has over 700 Regular officer and 400 spare time officer vacancies available.

If you're interested, search 'Army jobs' to find out more.

Discipline(s)     **ANY**  
Location(s)     Nationwide  
Apply            Online at [www.army.mod.uk/join](http://www.army.mod.uk/join)

# Asda Stores

Angela O'Kane, Academy Manager  
ASDA STORES  
150 Junction One Retail Park  
Antrim, BT41 4LL

028 9448 5700  
[angela.okane@asda.co.uk](mailto:angela.okane@asda.co.uk)  
[www.asda.jobs/graduates](http://www.asda.jobs/graduates)

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Asda have 17 stores in Northern Ireland and employs over 5,000 colleagues. We're a retailer with different formats including superstores, supermarkets, Asda Living and our online business.

We hire for attitude, train for skill and fast track high performers through the business.

## FINAL YEAR OPPORTUNITIES

- Permanent retail management position
- Based throughout the UK
- Attractive salary
- Graduate Programme with accelerated development
- 5 Year Goal to be running own store

Discipline(s) **ANY**  
Location(s) UK  
Apply [www.asda.jobs/graduates](http://www.asda.jobs/graduates)



# B/E Aerospace

Rachel McKee, HR Generalist  
B/E AEROSPACE  
2 Moor Road  
Kilkeel  
Co Down, BT34 4NG

028 4176 0262

[rachel\\_mckee@beaerospace.com](mailto:rachel_mckee@beaerospace.com)

[www.beaerospace.com](http://www.beaerospace.com)

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B/E Aerospace is a \$3 billion corporation and the world's largest global manufacturer of aircraft cabin interior products for commercial airliners and business jets. The Kilkeel facility manufactures seating for commercial aircraft globally and our customer base includes airlines, leasing companies and OEM's. At B/E, your talent, ideas and experience will be valued and nurtured, providing an exceptional opportunity to discover how far your potential can take you.

## FINAL YEAR OPPORTUNITIES

### Supply Chain Analyst

For further details on these roles and to apply please visit our website or scan the below QR code on your Smartphone.



Discipline(s) **ANY relevant discipline related to job opportunities**  
Location(s) Kilkeel  
Apply Online at [www.beaerospace.com](http://www.beaerospace.com)

## PLACEMENT OPPORTUNITIES

We will have opportunities in the following departments:

**Engineering**  
**Quality**  
**Human Resources**  
**Finance**  
**IT**  
**Transport and Logistics**

\*For further details on these roles and to apply please visit our website or scan the below QR code on your Smartphone.



Discipline(s) **ANY relevant discipline related to job opportunities**  
Locations(s) Kilkeel  
Apply Online at [www.beaerospace.com](http://www.beaerospace.com)

# Baker Tilly Mooney Moore

Human Resources Department  
BAKER TILLY MOONEY MOORE  
17 Clarendon Road  
Clarendon Dock  
Belfast, BT1 3BG

028 9032 3466  
[careers@mooneymoore.co.uk](mailto:careers@mooneymoore.co.uk)  
[www.bakertillymooneymoore.co.uk](http://www.bakertillymooneymoore.co.uk)

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Based in Belfast, Baker Tilly Mooney Moore provides accountancy and business advisory services to clients in the private, public and voluntary sectors. The three Partner firm is an independent member of Baker Tilly International, the eighth largest network in the world and employs over 30 staff.

## FINAL YEAR OPPORTUNITIES

Each year we have opportunities for graduates to train within our Audit and Assurance Department.

This involves studying towards membership of either the Association of Chartered Certified Accountants (ACCA) or Chartered Accountants Ireland (CAI).

Discipline(s)	<b>ANY</b>
Location(s)	Belfast
Apply	All applicants are asked to complete an application form which can be received from our Human Resources Department by email or telephone. We will be recruiting in early 2014, please refer to our website <a href="http://www.bakerillymooneymoore.co.uk">www.bakerillymooneymoore.co.uk</a> for closing dates.

Bank of Ireland is a major name in Personal, Business and Corporate Banking. Our products and services are geared to help save and invest, to plan and to borrow, to insure and protect, through every stage of personal and business life.

## FINAL YEAR OPPORTUNITIES

The Futurus Programme is the graduate entry career development programme within the Bank of Ireland Group.

Under the Futurus umbrella, there are nine specific programmes for you to choose from; each one is a comprehensively-structured, strongly-supported development programme focused on accelerated learning – giving you both the technical expertise and the rounded skillset that will enable you to challenge for significant roles in the future.

Each programme comprises a number of rotations – giving you a deep understanding of our operation and your particular strengths; and helping you choose your journey with us once you have completed your training.

Your rotations will give you full understanding of the Group and Business strategy, as well as your particular specialism – developing your business acumen, interpersonal effectiveness and your ability to influence and network. You will have constant feedback – and continual guidance on how you can contribute to business goals, whatever your Programme.

The nine programmes are:

- Actuarial
- Business Banking
- Consumer Banking
- Corporate & Treasury
- Group Credit & Market Risk
- Group Finance (Accountancy)
- Group HR
- Group Internal Audit
- Retail UK

Discipline(s) **Commerce, Business, HR, Finance, Economics or other Maths or analytical based programme**

Location(s) Belfast, Bristol, London and Dublin

Apply Online at [www.boigraduate.com](http://www.boigraduate.com)

Roll by 27 October 2013, Retail UK by 31 October 2013

BDO Northern Ireland offers the highest standard of technical training, a standard you would expect from the world's largest European based accountancy network.

At BDO, our Graduates become more than qualified accountants; you also qualify as expert business advisers.

## FINAL YEAR OPPORTUNITIES

We are recruiting high calibre Graduate Trainees to join our Audit & Business Assurance Department in October 2014.

For the duration of your Training Contract, all Trainees will be supported, developed, mentored and supervised by more experienced colleagues within the audit team and wider Firm in order to enable Trainees to excel. We pride ourselves on an environment where our people can develop strong connections and meaningful relationships.

- Grade B in Maths and English at GCSE or equivalent, AND
- 300 UCAS points or equivalent AND
- Minimum Degree Classification of 2:1 across any discipline - obtained or predicted OR
- Postgraduate Diploma in Advanced Accounting, together with a 2:2 degree classification

Other requirements are outlined in the application form which can be accessed via our online recruitment portal.

Discipline(s) **ANY** though preference given to relevant degree disciplines  
Location(s) Belfast  
Apply Online at [www.bdoni.com](http://www.bdoni.com) by 28 October 2013

## PLACEMENT OPPORTUNITIES

BDO Northern Ireland offers various opportunities for summer internships across the following business areas:

- Audit & Business Assurance
- Business Restructuring
- Personal Tax
- Wealth Management

Full details will be available from [www.bdoni.com](http://www.bdoni.com) in due course.

Discipline(s) **ANY** though preference given to relevant degree disciplines  
Locations(s) Belfast  
Apply Online at [www.bdoni.com](http://www.bdoni.com)

# Belfast City Council

Human Resources  
BELFAST CITY COUNCIL  
Ground Floor, Cecil Ward Building  
4-10 Linenhall Street  
Belfast, BT2 8BP

028 9027 0640

[jobs@belfastcity.gov.uk](mailto:jobs@belfastcity.gov.uk)  
[www.belfastcity.gov.uk/jobs](http://www.belfastcity.gov.uk/jobs)

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Belfast City Council is the largest of Northern Ireland's 26 local authorities. It's key functions include arts and heritage, building control, cleansing, community and play provisions, economic initiatives, environmental health, leisure provision, parks, tourism and waste management. These services are supported by people in administration, accounting, law, human resources and I.T.

## FINAL YEAR OPPORTUNITIES

Vacancies likely to be of interest to graduates are advertised in the Belfast Telegraph, Irish News and Newsletter on a fortnightly basis.

Certain jobs are also advertised in the Department of Learning, Jobs and Benefits Office.

They are also advertised on the Council's website and posted on Facebook and Twitter pages

Discipline(s)	<b>VARIOUS</b>
Location(s)	Belfast
Apply	As stated in advertisement

## PLACEMENT OPPORTUNITIES

The council usually offers 1 year paid placements to students studying I.T. related subjects and also offers a finance and personnel placement. Information regarding these placements is sent to the relevant department at Queen's University Belfast.

Discipline(s)	<b>VARIOUS</b>
Locations(s)	Belfast
Apply	As advertised

# Bombardier

Sharon McCallum, Resources Officer  
BOMBARDIER AEROSPACE  
HRSS Resources Department, 1st Floor  
Waterside Suite, Airport Road  
Belfast, BT3 9DZ

028 9046 2180

[sharon.mccallum@aero.bombardier.com](mailto:sharon.mccallum@aero.bombardier.com)

[www.belfast.aero.bombardier.com](http://www.belfast.aero.bombardier.com)

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Bombardier is part of a global leader in regional and business aircraft. Bombardier Aerospace in Northern Ireland specialised in the design, manufacture and support of high technology aircraft structures and is driven by excellence. Bombardier Aerospace, Belfast leads the way in many of the world's latest aviation technologies. Our success has been built on 100 years of engineering knowledge and experience. We are laying the foundation for our next 100 years and need the best people to ensure we remain at the forefront of aviation excellence.

## FINAL YEAR OPPORTUNITIES

### Customer Services - Business

Business, Accounting, Mathematics, Finance, Economics or Law  
Min 2:2 BSc/BA/LLB

### Supply Chain

Business, Law or Economics  
Min 2:2 BSc/BA/LLB

### Programme & Contracts

Business, Law, Economics, Accounts or Maths  
Min 2:2 BSc/BA/LLB

Discipline(s)	<b>As above</b>
Location(s)	Northern Ireland
Apply	On-line application at <a href="http://www.belfast.aero.bombardier.com">www.belfast.aero.bombardier.com</a> by <u>1 November 2013</u>

The British Council creates international opportunities for the people of the UK and other countries and builds trust between them worldwide. We call this work cultural relations. British Council has 200 offices in over 100 countries around the world and employs over 5000 staff

## ENGLISH LANGUAGE ASSISTANTS

Our English Language Assistants programme spans four continents, placing 2500 people in 14 countries across the world. Becoming a Language Assistant is an experience that will last you a lifetime, giving you the confidence and skills to stand out from the crowd. It may even speak a long term passion for teaching. China in particular requests applications from final year/graduate students. You can teach and live abroad for up to one year, working between 12 and 20 hours a week! Where could your language skills take you?

Discipline(s) **ANY** AS-level in language of country applying to, except China  
Location(s) Austria, Argentina, Belgium, Canada, Chile, China, Colombia, Ecuador, France, Germany, Italy, Mexico, Spain, Switzerland  
Apply Online at [www.britishcouncil.org/languageassistants](http://www.britishcouncil.org/languageassistants) by early December  
Contact Laura Miskelly, 028 9019 2222

## IAESTE

Our IAESTE programme offers the chance to gain short and long term work placements in any one of over 80 countries worldwide. If you are in your second year or above of a science, engineering, technology or applied-arts degree discover a new culture and make your CV stand out from the crowd!

Discipline(s) **Science, Engineering, Technology and Applied-Arts only**  
Location(s) Over 80 countries worldwide  
Apply Online at [www.britishcouncil.org/iaeste](http://www.britishcouncil.org/iaeste) by 10 December 2013  
Contact Melissa Catterson, 028 9019 2230

## STUDY USA

Our Study USA programme offers pre-final year students at Northern Irish Universities/Colleges the opportunity to study Business in the US for one academic year.

You don't need to be from a business background to apply and we partner with over 140 institutions across the US.

Each year approximately 75 students will be awarded this prestigious scholarship which covers the cost of tuition, room and board, textbooks and flights.

Discipline(s) **ANY**  
Locations(s) US  
Apply Online at [www.britishcouncil.org/northernireland-susa.htm](http://www.britishcouncil.org/northernireland-susa.htm) by end November 2013  
Contact Helen McBride, 028 9019 2255

Caterpillar is the world's largest manufacturer of construction and mining equipment, and a leading global supplier of diesel engines and natural gas turbines.

## FINAL YEAR OPPORTUNITIES

In joining one of our UK facilities, you have the potential to pursue a career within Caterpillar as challenging and varied as you want to make it.

We operate an established and well-structured graduate scheme of 18-24 months duration; offering graduates the opportunity to experience a number of different areas of the business to develop their skills and knowledge effectively, giving you an excellent grounding within the organisation.

In order to guide you on this journey, from Day 1, you will be assigned a mentor to help you get the most out of the graduate scheme and shape your future career with us.

As an organisation we can support you towards achieving a professional qualification. For engineers who are looking to become chartered, our graduate scheme is aligned with the MPDS programme and we will pay your fees whilst you are working towards this goal.

Discipline(s) **Engineering (various), Sales & Marketing, Global Purchasing, Supply Chain**  
Location(s) Various UK  
Apply Online at [www.catukgraduates.com](http://www.catukgraduates.com) by **December 2013**

## PLACEMENT OPPORTUNITIES

We pride ourselves on giving our Industrial Placement students a real job with real responsibility, developing key soft skills as well as gaining high quality experience. This ensures that you gain as much value and experience from your placement year as possible.

We are fully committed to recruiting Placement Students to play a key role in our organisation. During your 12 months we will give you the opportunity to develop your skills and knowledge effectively and allow you to make the most of your year away from University.

Every year we have a large number of placement students who are successful in returning to our graduate scheme, making a placement with us a key first step in a potential career with Caterpillar.

Discipline(s) **Engineering (various), Finance, IT, Sales and Marketing**  
Locations(s) Various UK  
Apply Online at [www.catukgraduates.com](http://www.catukgraduates.com) by **December 2013**



# Cavanagh Kelly

Siobhan McKeever, Office Administrator  
CAVANAGH KELLY  
36-38 Northland Row  
Dungannon  
Co Tyrone, BT71 6AP

028 8775 2990

[siobhan.mckeever@cavanaghkelly.com](mailto:siobhan.mckeever@cavanaghkelly.com)

[www.cavanaghkelly.com](http://www.cavanaghkelly.com)

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Cavanagh Kelly is one of Northern Ireland's leading accountancy and business advisory practices with offices in Dungannon, Belfast, Magherafelt, Omagh and Enniskillen.

We deliver first-class quality business advice to clients across Northern Ireland, the Republic of Ireland and Great Britain.

We service the needs of new and established businesses by providing real-time solutions to businesses as they grow and develop.

We have specialist Tax, Corporate Finance, Management Consultancy and Insolvency divisions.

## FINAL YEAR OPPORTUNITIES

5 Graduate Trainee Chartered Accountants

We deliver exceptional training to our employees across Accounts, Audit, Tax and in our specialist service divisions.

Discipline(s) **ANY**

**2.1, strong interest in accountancy**

Location(s) Dungannon and Enniskillen

Apply Applicants can forward CVs by email to [siobhan.mckeever@cavanaghkelly.com](mailto:siobhan.mckeever@cavanaghkelly.com)  
by 28 October 2013

Constantly evolving sector-defining equipment, a dynamic and innovative team, award winning business management and unrivalled dedication to giving each client a professional experience. These factors have made us the world's leading materials washing company.

## FINAL YEAR OPPORTUNITIES

Business Development Executive – Germany  
Business Development Executive – Austria  
Business Development Executive – England  
Business Development Executive – Australia

This is an entry level Business Development Role where CDE Global will train the successful candidate at HeadQuarters, Cookstown, Northern Ireland for 1 year. The Candidate will then relocate to the region specified and represent CDE.

The Candidate will;

- be educated to degree level in an Engineering and/or Commercial/Financial/Accounting discipline
- demonstrate an interest in business/engineering outside of their education
- need to be fluent in English and also the language in the region specified
- be placed on a 4 year training program to become a Business Development Manager

This Graduate program is called CDE Breakthrough and includes 7 modules of training;

- |                              |  |
|------------------------------|--|
| ▪ Breakthrough Learning      | Basic Job Role Training                      |
| ▪ Breakthrough Live          | Job Role Experience with a Mentor            |
| ▪ Breakthrough Growth        | Preparation for a professional qualification |
| ▪ Breakthrough International | Relocation                                   |
| ▪ Breakthrough Project       | Managing Projects)                           |
| ▪ Breakthrough Professional  | Support to become professionally qualified   |
| ▪ Breakthrough Manager       | Management and Leadership Training with ILM  |

Discipline(s) **Commercial/Financial/Accounting and/or Engineering related**  
Location(s) Germany, Austria, England and Australia, after 1 year training at Cookstown.  
Apply Application Form available online at [www.cdeglobal.com](http://www.cdeglobal.com), early application advised

# Chartered Accountants Ireland

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CHARTERED ACCOUNTANTS IRELAND  
32-38 Linenhall Street  
Belfast, BT2 8BG

028 9043 5840  
[mary.armstrong@charteredaccountants.ie](mailto:mary.armstrong@charteredaccountants.ie)  
[www.charteredaccountants.ie](http://www.charteredaccountants.ie)

Chartered Accountants Ireland is the largest and longest established accountancy body in Ireland. It has over 20,000 members and 5,750 students, and it is the leading voice of the accountancy profession in Ireland.

## FINAL YEAR OPPORTUNITIES

For full details of the role of Chartered Accountant, entry routes and exemptions and training please see our website.

Discipline(s) **ANY**  
Location(s) Throughout Ireland  
Apply Online at [www.charteredaccountants.ie/careers](http://www.charteredaccountants.ie/careers)

# CIMA Ireland

Karen Greene, Student Recruitment Executive  
CIMA IRELAND  
5<sup>th</sup> Floor, Block E, Iveagh Court  
Harcourt Road, Dublin 2

00 353 1 643 0400  
[cima.ireland@cimglobal.com](mailto:cima.ireland@cimglobal.com)  
[www.cimaglobal.com](http://www.cimaglobal.com)

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The Chartered Institute of Management Accountants (CIMA) is a global professional management accountancy body based in the UK that trains and supports management accountants. CIMA has over 203,000 students and members based in over 170 countries worldwide.

## FINAL YEAR OPPORTUNITIES

The CIMA Professional qualification was designed to encourage step by step development of finance and business knowledge as well as skills that are required by today's businesses. It has three pillars and four levels.

As a Chartered Global Management Accountant (CGMA) you won't be just a number cruncher, but manage the future of a business. The pillars are therefore designed to cover not just finance, but a range of other business areas:

- Enterprise Pillar: how to formulate and effectively implement strategy.
- Performance Pillar: how finance helps in formulating and effectively implementing strategy.
- Financial Pillar: how to prepare and interpret financial statements to make decisions.

The levels encourage progressive, constant development of knowledge, ensuring you have exactly the skills businesses need.

Discipline(s)     **ANY**  
Location(s)        Across the UK  
Apply                Online at [www.cimaglobal.com](http://www.cimaglobal.com)



Citi Graduate Recruitment  
CITI  
25 Canada Square  
Canary Wharf  
London, E14 5LB

0207 508 7777  
[campus.queries@citi.com](mailto:campus.queries@citi.com)  
[www.oncampus.citi.com](http://www.oncampus.citi.com)

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Here, we are the leading global financial services company. Here, the brightest minds come together to drive responsible, positive change across Citi, the banking industry and beyond. In our 200 year heritage, we have grown to service over 200 million customer accounts, in over 160 countries

## FINAL YEAR OPPORTUNITIES

Citi is an excellent place to start a career. We offer full time Graduate Opportunities in the following business areas for Belfast: Technology Operations, Legal & Compliance.

**Citi Technology Academy** - The Citi Technology Academy provides an unrivalled opportunity for graduates to build a career in technology. The programme is designed to attract graduates from Technology, Science, Engineering and Maths disciplines. The Citi Technology Academy participants will benefit from a bespoke programme of “best in class” technical and business training which will provide a platform of knowledge and experience upon which they will build their career with Citi in Electronic Trading Technologies. Equities Electronic Trading is a purely technology driven business at the cutting edge of technology. These systems are high frequency low latency systems using the very latest in technology. A projected 2:1 or above in any STEM discipline.

**Citi Operations Analyst** - The Citi Operations Analyst program allows graduates to build a career directly in Operations. The programme is designed to attract graduates with a projected 2:1 or above in Management, International Business, Finance, Economics, Business, Accounting and Law related disciplines.

**Legal Academy** - The objective of our Legal Department in Belfast is to ensure the delivery of the most efficient, effective legal support and advisory services through a culture of continuous improvement at all levels. The Citi Legal Academy provides an unrivalled opportunity to build a career within Citi’s Legal Department. The programme is designed to attract graduates with a projected 2:1 or above in Legal based disciplines.

Opportunities and progress continue, and so does your journey through the company.

Discipline(s) **As above for Belfast**  
Location(s) Belfast, London and across EMEA  
Apply Online with a Covering Letter and CV at [www.oncampus.citi.com](http://www.oncampus.citi.com)  
For Belfast application is by CV only

## PLACEMENT OPPORTUNITIES

**Operations** - Citi offer 6 month placements for postgraduate students and 11 month placements for undergraduates from Finance, Economics, Management, Business Studies, Accounting and Law disciplines.

Discipline(s) **As above for Belfast**  
Locations(s) Belfast, London and across EMEA  
Apply Apply online with a Covering Letter and CV at [www.oncampus.citi.com](http://www.oncampus.citi.com)  
For Belfast application is by CV only

# Civil Service Fast Stream

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The Civil Service Fast Stream is a talent management programme for graduates who have the potential to become future leaders of the Civil Service.

Education, Health, Justice, Employment, Defence, Transport, Climate Change, International Development and Foreign Affairs, these are just some of the areas where graduates on the Civil Service Fast Stream get to put their ideas into practice, as they work on issues that affect the entire country and beyond

## FINAL YEAR OPPORTUNITIES

The Fast Streams

**Analytical** – Build your career in economics, statistics, operational or social research and your work could touch on almost any aspect of life and business.

**Human Resources** - As a future HR leader of the Civil Service, you will have real and visible impact on both individuals and the entire Civil Service.

**Technology in Business** - Help government use technology to improve the lives of millions of people across every part of society.

**European** - Help the UK play its part in the success of the European Union.

**Northern Ireland** - Have a real and significant impact on every aspect of life in Northern Ireland.

**Generalist** - Work across the full range of government responsibilities on an amazing variety of issues, encompassing every part of national life.

For all queries re: fast stream please visit facebook page- Civil Service Fast Stream (uk)

Discipline(s)      **ANY**  
Location(s)        National  
Apply                Online at [www.faststream.civilservice.gov.uk](http://www.faststream.civilservice.gov.uk)

## PLACEMENT OPPORTUNITIES

We do not offer a placement year, however we run a summer diversity internship programme. This Summer Internship programme was established over ten years ago. It's aimed at ethnic minority students and those from under-represented socio-economic backgrounds. It's an award-winning, paid internship programme that provides talented undergraduates and graduates with a six-to-nine-week training work placement within a government department. We've designed it to give you an insight into the broad range of opportunities available across the Civil Service. By the end of the internship, you should feel confident in your ability to apply for the Fast Stream.

It's a great way to prepare for a place on one of our Fast Stream Graduate Programmes – and that could lead to many fascinating career paths at the heart of the UK Government. Two months on the internship programme could change your life.

Discipline(s)      **ANY**  
Locations(s)        National  
Apply                Online at [www.faststream.civilservice.gov.uk](http://www.faststream.civilservice.gov.uk)

# Dale Farm

Andrea Duncan, HR & Training Adviser  
DALE FARM  
Dale Farm House  
15 Dargan Road  
Belfast, BT3 9LS

028 9037 2200  
[hr@dalefarm.co.uk](mailto:hr@dalefarm.co.uk)  
[www.dalefarm.co.uk](http://www.dalefarm.co.uk)

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Dale Farm is part of the United Dairy Farmers Group. We have operations throughout the UK and Ireland and we are a key player in a range of market sectors supplying quality dairy products to customers in 45 countries worldwide.

## FINAL YEAR OPPORTUNITIES

Through the multi sector development of our category leading brands, we are strategically positioning for sustained future growth. We are seeking applicants who will enable us to deliver on these opportunities.

### The Opportunity

Our graduate training programme offers candidates the opportunity to gain invaluable business experience in one of Northern Ireland's most successful companies. Your graduate development programme will be designed to augment your current skill set, aptitude and career goals. We aim to provide you with an experience that enables you to fully meet your potential.

We are seeking exceptional people who have the potential to become our future business leaders. You will be an ambitious and proactive person with a positive approach to work. Candidates will also have excellent communication and interpersonal skills. We would like to hear from you if you are a final year student and expect to graduate with a good degree in a relevant discipline.

Discipline(s) **Engineering, Marketing, Finance, IT, Business, Manufacturing**  
Location(s) Ballymena  
Apply Application Form via [www.dalefarm.co.uk/careers](http://www.dalefarm.co.uk/careers)

## PLACEMENT OPPORTUNITIES

Our placement opportunities offer students an exceptional opportunity to work in a fast paced commercial environment while gaining invaluable experience working with one of Northern Ireland's most successful companies. You will play an important role in a team working on challenging real world projects.

Placement opportunities exist across a range of disciplines and sites. We are seeking talented students with a proactive and positive approach to their work. Candidates will have a strong academic background along with excellent communication, interpersonal and team working skills.

Discipline(s) **Engineering, Marketing, Finance, IT, Business, Manufacturing**  
Locations(s) Ballymena  
Apply Application Form via [www.dalefarm.co.uk/careers](http://www.dalefarm.co.uk/careers)

# Deloitte UK

Emma McMurray  
Student Recruitment Advisor  
DELOITTE UK  
Stonecutter Court, 1 Stonecutter Street  
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0207 3038990  
[gradrec@deloitte.co.uk](mailto:gradrec@deloitte.co.uk)  
[www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates)

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As a world leading professional services firms, we offer graduate careers within Audit, Tax, Consulting, Corporate Finance and Technology.

What's more, with a culture that offers high reward for high performance and great career development opportunities, it's the chance to work for a firm you can be proud of.

And with the breadth of experience on offer, you'll get the complexity and challenges you yearn for.

## FINAL YEAR OPPORTUNITIES

Full Time Graduate opportunities in Audit, Tax, Consulting, Corporate Finance, Technology and Actuarial across 23 UK locations.

Apply for one of 1,750 vacancies online, all degree disciplines welcome, first come first served basis.

Discipline(s) **ANY**  
Location(s) Belfast, UK Wide  
Apply Online at [www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates)

## PLACEMENT OPPORTUNITIES

Industrial Placement opportunities in Audit, Tax, Consulting, Technology and Actuarial across various UK locations.

Students must be studying on a sandwich degree course to be eligible to apply.

Discipline(s) **ANY**  
Locations(s) Belfast, UK Wide  
Apply Online at [www.deloitte.co.uk/graduates](http://www.deloitte.co.uk/graduates)



# Dow Chemical Company

Dow Recruitment Team  
DOW CHEMICAL COMPANY  
Northern Ireland Science Park  
Queen's Road  
Belfast, BT3 9DT

028 9073 0461  
[FBLFDOW@dow.com](mailto:FBLFDOW@dow.com)  
[www.dow.com](http://www.dow.com)

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Dow is a leading Global Chemical Company, with annual sales of \$60bn and employing 52,000 people in 36 countries. Dow combines the power of science and technology to passionately innovate what is essential to human progress.

## FINAL YEAR OPPORTUNITIES

### Supply Chain Business / Project Analysts (Belfast Global SC Expertise & Technology Centre)

As Supply Chain Analyst you will inspire and support global project teams to deliver solutions, support the design and optimisation of Dow's global supply chain networks and drive the continuous improvement journey in the organisation. Working with global teams your analysis will underpin the development of next-generation strategies. You will support improvement initiatives across many of the 160 countries where Dow makes an impact, day after day.

### Business Services Rotational Programme

Multiple places on our Business Services Rotational Programme offering each graduate 3 year-long project assignments across 3 different Business Services functions, chosen from: Supply Chain, Consulting, Purchasing, Customer Service, Information Systems, Environmental Health & Safety, Facilities Management. Graduates will be located at different European sites during the programme.

Discipline(s) **Candidates currently engaged in engineering, mathematical, science, computing or business studies will be best positioned to avail of these opportunities.**  
Location(s) Belfast – SC Analyst; Europe – Business Services Rotational Programme  
Apply Email cover letter explaining why you are a fit for the role with your CV to [fblfdow@dow.com](mailto:fblfdow@dow.com)

## PLACEMENT OPPORTUNITIES

**Internships in Supply Chain Technology** - We are creating a number of 9-month internships (flexible up to 12 months) in Belfast which provide the opportunity to gain valuable experience in designing distribution networks and implementing supply chain improvements.

Discipline(s) **Candidates currently engaged in engineering, mathematical, science, computing or business studies will be best positioned to avail of these temporary internship opportunities.**  
Locations(s) Belfast  
Apply Email cover letter explaining why you are a fit for the role with your CV to [fblfdow@dow.com](mailto:fblfdow@dow.com)

# Dunbia

Glenn Patterson, Training Manager  
DUNBIA  
Granville Industrial Estate  
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028 8772 3350  
[gpatterson@dunbia.com](mailto:gpatterson@dunbia.com)  
[www.dunbia.com](http://www.dunbia.com)

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Whilst Dunbia is a multinational enterprise and true market leader operative globally, at the heart we are till rooted in down-to-earth values striving for excellence in everything we do. Dunbia has 11 sites across the UK and Ireland, employing circa 3,350 people.

## FINAL YEAR OPPORTUNITIES

We will be commencing our Graduate Recruitment Campaign in November 2013 with Shortlisting in December 2013, Assessment Centre in January 2014 with Interviews in February 2014. We hope to have conditional offers in March 2014 and will start the graduates in July/August 2014.

Discipline(s) **ANY**  
Location(s) Dungannon  
Apply Initially Application Form

## PLACEMENT OPPORTUNITIES

Procurement  
Sales  
BIT/Lean/Engineering  
Operations  
Technical

Discipline(s) **ANY**  
Locations(s) Dungannon  
Apply CV and Cover Letter

# Enterprise Rent-a-Car

Lisa Andrews, HR Specialist  
ENTERPRISE RENT-A-CAR  
32 Kerse Road  
Springkerse Industrial Estate  
Stirling, FK7 7SG

01786 468 752

[lisa.andrews@ehi.com](mailto:lisa.andrews@ehi.com)  
[www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

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If you've big plans for the future, Enterprise Rent-A-Car is the perfect place to begin making them come together. After all, we've big plans for your future too – plans that include teaching you everything you need to know about running your own section of our business in as little as two years.

## FINAL YEAR OPPORTUNITIES

You'll join us as a management trainee and develop skills in all areas, from sales and marketing to customer service and finance. So it really is a general management scheme. The hands-on business training includes:

**Management skills:** leadership, training, mentoring, people skills, soft skills, looking at the big picture.

**Business management:** cost control, profits, growth, account management, employee development, and administrative skills.

**Marketing:** how to gain new customers both retail and corporate, how to manage dealerships, and run bodyshop accounts.

**Sales:** how to increase revenue by generating more sales.

**Customer service:** taking reservations, handling customer enquiries, problem solving and delivering cars to customers.

**Fleet control:** how to handle repairs, and getting the right number and type of cars in your fleet.

There's also the opportunity to specialise if you find an area of the business you're particularly interested in, for example HR, Marketing or Finance, to name just a few

Discipline(s)     **ANY**  
Location(s)       Over 35 locations across Scotland and Northern Ireland  
Apply               Online at [www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

## PLACEMENT OPPORTUNITIES

If you're still studying and aren't sure what to do when the time comes for you to choose a graduate career, think about joining us as one of our interns. You'll get to find out what it's like working with us, and gain all kinds of new experiences to put on your CV. As you do so, we'll be considering whether we're a good match for each other too, seeing whether we share the same kind of values, enthusiasm and ambition. Impress us with excellent skills, great potential and a friendly personality, and there's a good chance we'll have a job waiting for you once you graduate.

So what will you actually do as an intern? Put simply, you'll take on the same responsibilities as our management trainees. You'll get hands-on experience from the word go, learning about sales, marketing, customer service, business management and administrative support. And since you'll be tackling the same challenges as those on our graduate programme, it's only fair that you get to enjoy the same benefits too.

To that end, all of our internships are paid. What's more, you will be eligible for performance bonuses, incentives and employee referral awards. So whether you want to join us for a placement year, during your university summer break or even part-time while you continue studies, one thing's for sure – Enterprise is the place to do it.

Discipline(s)     **ANY**  
Locations(s)       Over 35 locations across Scotland and Northern Ireland  
Apply               Online at [www.enterprisealive.co.uk](http://www.enterprisealive.co.uk)

# Extern

Cherie Poland  
Practice Development & Research  
EXTERN HQ  
Hydepark House  
3 McKinney Road, Mallusk  
Newtownabbey, BT36 4PE

028 9084 0555  
[cherie.poland@extern.org](mailto:cherie.poland@extern.org)  
[www.extern.org](http://www.extern.org)

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Extern is a 3rd Sector organisation which provides services in partnership with commissioners to a range of vulnerable and marginalised people including children, young people, adults and families. Extern's service provision focuses on four areas: supporting community and public safety through outreach and accommodation services to those who have offended; early intervention and prevention for children, young people and their families; outreach and accommodation services for those who are homeless or at risk of homelessness; and learning and skills development for those who are marginalised within the community due to homelessness, exclusion and/or a forensic history.

## FINAL YEAR and PLACEMENT OPPORTUNITIES

We have a number of short-term graduate and placement opportunities including the following:

### Review & Research Opportunities

- Review the current Social Care provision in Northern Ireland and identify any issues of concern and or gaps in existing services
- Review the current Criminal & Youth Justice provision in Northern Ireland and identify any issues of concern and or gaps in existing services
- Review the current Alternative Education provision in Northern Ireland and identify any issues of concern and or gaps in existing services
- Review the issues of Social Deprivation in Northern Ireland and identify areas of concern and or gaps in existing services
- Review and evaluate the current Service User Information Database system. Does it meet Extern's commitment to effective and efficient reporting and recording processes in Social Care?
- Explore current marketing activities and develop a marketing strategy to promote business opportunities that Extern could use to expand the range of services it provides
- Review current communication practises within the organisation and develop a communications strategy
- Review current Public Relations practises within the organisation and develop a Public Relations strategy

### Research & Practice Development Graduate Opportunities

- Extern is developing review and research opportunities in Social Care, Criminal & Youth Justice, Alternative Education and Training and Social Deprivation.

Please note we are open to graduate and placements that are not listed. A request can be made in writing to the contact person named.

Discipline(s)	<b>ANY</b>
Location(s)	Newtownabbey
Apply	Application Form and Interview

# EY (Ernst & Young)

Jennifer Kane, Graduate Recruitment  
EY  
EY Building, Harcourt Centre  
Harcourt Street  
Dublin 2

00 353 1 2212157  
[studentrecruitment@ie.ey.com](mailto:studentrecruitment@ie.ey.com)  
[www.ey.com](http://www.ey.com)

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EY is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 167,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve potential. We provide the best opportunities to allow graduates to go further, faster within professional services.

We currently employ more than 1,100 people in Ireland, who provide assurance, tax, transaction and advisory services to many of the leading organisations in the country - both Irish and foreign-owned

## FINAL YEAR OPPORTUNITIES

Our graduate programmes combine on-the-job experience with studying for professional qualifications and technical and personal excellence training. It's intensive. Over the first three years you'll undergo ongoing coaching, mentoring and partner work-shadowing.

Working within the **Assurance** department, you will be working towards membership of the Chartered Accountants Ireland (CAI). Your professional exams will be spread over the life of your training contract with the firm. This will allow you the opportunity to develop and use your practical experience in the workplace alongside building your technical knowledge through your academic learning.

In **Tax**, you'll be working towards qualification with the Chartered Accountants Ireland (CAI) and/or be studying for Registered Tax Consultant status with the Irish Taxation Institute (ITI). In addition to the Technical Tax Graduate Programme you will be provided with a full training curriculum of technical tax training designed specifically for your level within the Irish Tax Practice.

In **Advisory**, you will have the opportunity to work towards a qualification with the Chartered Accountants Ireland (CAI) and/or other industry-recognised certifications, including Chartered Institute of Management Accountants (CIMA) or the internationally recognised Certified Information Systems Auditor (CISA) or Certified Information Systems Security Professional (CISSP) qualifications specifically for those individuals working within IT Risk & Assurance (ITRA).

In **Transactions**, you'll work towards a chartered accountancy qualification with the Chartered Accountants Ireland (CAI) and broaden both your corporate finance and restructuring knowledge through a comprehensive programme of internal courses and client assignments. This includes an induction period in which you'll acquire personal, commercial and IT skills. This structure enables you to realise your potential early in your career.

**Locations:** Positions are available within the Assurance departments of our Belfast, Dublin, Cork, Limerick and Waterford offices, Business Tax Services in Belfast, Dublin, Cork and Limerick, the Advisory Performance Improvement and IT Risk and Assurance (ITRA) departments in Dublin, Advisory Risk in Belfast and Transactions in Dublin and Cork commencing in Autumn 2014.

Discipline(s) **ANY**  
Location(s) Dublin, Belfast, Cork, Limerick, Waterford  
Apply Online at [www.ey.com/IE/en/Careers/Students/Students-Home](http://www.ey.com/IE/en/Careers/Students/Students-Home) or  
[www.ey.com/UK/en/Careers/Students](http://www.ey.com/UK/en/Careers/Students) by 28 October for NI, 16 October for ROI

# fDi Intelligence

Geraldine Ewing, Production Manager  
fDi INTELLIGENCE  
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[christine.mcmillan@ft.com](mailto:christine.mcmillan@ft.com)  
[www.fdiintelligence.com](http://www.fdiintelligence.com)

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fDi Intelligence is a specialist division from the Financial Times established to provide industry leading insight into globalisation with a portfolio of world class products and tools that allow for informed decisions regarding foreign direct investment.

## FINAL YEAR OPPORTUNITIES

The **Research Assistant** will work as part of a team conducting in-depth research on specific regions of the world, identifying companies with foreign direct investment (FDI) projects and recording the information into the fDi Markets database.

Business/Research related degree and knowledge of foreign languages desirable.

The **Economic Research Assistant** will work as part of a team conducting in-depth research on specific regions of the world, identifying and collecting key economic data and recording the information into the fDi Benchmark database.

Economic/Research related degree and knowledge of foreign languages desirable.

Discipline(s) **Business/Economic/Research related degree and knowledge of foreign languages desirable**  
Location(s) Belfast  
Apply Please send your CV and Equal Opportunities Monitoring Form to [hrbelfast@ft.com](mailto:hrbelfast@ft.com)

# First Derivatives

Liz O'Hanlon,  
Graduate Recruitment & Marketing Manager  
FIRST DERIVATIVES  
3 Canal Quay  
Newry, BT35 6BP

028 3025 2242  
[eoanlon1@firstderivatives.com](mailto:eoanlon1@firstderivatives.com)  
[www.firstderivatives.com/careers](http://www.firstderivatives.com/careers)

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First Derivatives is a leading provider of products and consulting services to the capital markets industry. Focused on financial institutions that work cross-asset, often with multi-system and/or high volume trading activities, the Company scopes, designs, develops, implements and supports a broad range of mission critical data and trading systems across front, middle and back-office operations.

## FINAL YEAR OPPORTUNITIES

Now is a fantastic time to be joining First Derivatives plc. Despite challenging market conditions we have continued to build our business and assert our position as one of the leading capital markets consultancy and software providers. Our Graduate Options Programme is a fast track consulting programme which combines intense theoretical Financial and Technical training with on the job experience, working as a consultant on client sites globally!

FD opportunities are unique as we have positions based all over the world. Once our graduates are inducted into our first class training, they typically have been sent to a client site in London, New York, Canada, South Africa or Australia to name a few. Alternatively, we are proud to say our operations based in Ireland have expanded considerably meaning amazing career opportunities both home and away.

What FD offer is an opportunity to kick start your career in Finance and Technology, access to Tier 1 clients and the finest finance training along with a competitive salary, benefits and the opportunity to travel the world also. So if you are interested in a challenging and rewarding career in Finance and IT and wish to join your peers at the top of this field, visit [www.firstderivatives.com/careers](http://www.firstderivatives.com/careers) and be part of our success story!

"Since joining the FD Grad Programme in 2012 I have been given the opportunity to work for top tier investment banks in both New York and London, giving me an unparalleled breadth of experience and the opportunity to live in some of the greatest cities in the world with all expenses paid. The training offered by FD allowed me to develop my interest in IT, providing me with a variety of new technical skills and programming languages and the opportunity to apply these skills in some of the world's leading financial institutions"

Tom Martin, BSc Financial Mathematics and Actuarial Science - University College Cork

Discipline(s) **STEM, Finance, Accounting, Computer Science, Physics and more**  
Location(s) Worldwide travel  
Apply Via [www.firstderivatives.com/careers](http://www.firstderivatives.com/careers)

## PLACEMENT OPPORTUNITIES

We have exciting placements on our FE stream – Get a sneak peek into our Graduate Programme by sitting our 1 year placement programme. This is an opportunity to get first hand training from experts in this field and exposure to client projects within weeks of joining FD!

Discipline(s) **Finance, Economics, Accounting, Mathematic, IT**  
Locations(s) Newry, Belfast and Dublin  
Apply via Website

# Grant Thornton UK

Trainee Recruitment Team  
GRANT THORNTON UK

[traineerecruitment@uk.gt.com](mailto:traineerecruitment@uk.gt.com)  
[www.graduates.grant-thornton.co.uk](http://www.graduates.grant-thornton.co.uk)

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Grant Thornton is one of the world's leading audit, tax and advisory firms, with offices in over 100 countries. But we are much more than just accountants – and so are the people that work for us.

## FINAL YEAR OPPORTUNITIES

As a Grant Thornton trainee you'll have the opportunity to join one of five business areas: audit, tax, actuarial, technology risk services and recovery and reorganisation. You'll also have the opportunity for internal secondment to develop your skills across our business areas.

Discipline(s) **ANY**  
Location(s) Nationwide  
Apply Online [www.graduates.grant-thornton.co.uk](http://www.graduates.grant-thornton.co.uk)

## PLACEMENT OPPORTUNITIES

As a Grant Thornton placement student, you'll have the opportunity to join one of five business areas: audit, tax, actuarial, technology risk services and recovery and reorganisation.

After twelve months working for at the firm, you will be considered for a graduate trainee position for when you complete your studies. The placement students are one of the main sources of graduate trainees at Grant Thornton.

Discipline(s) **ANY**  
Locations(s) Nationwide  
Apply Online [www.graduates.grant-thornton.co.uk](http://www.graduates.grant-thornton.co.uk)



# Harbinson Mulholland

Treena Clarke, Head of Marketing  
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[www.harbinson-mulholland.com](http://www.harbinson-mulholland.com)

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Harbinson Mulholland is a leading firm of Chartered Accountants, Tax & Business Advisors based in Belfast, with additional service lines including forensic accounting, business recovery and insolvency, marketing consultancy, payroll & financial services, through our sister company HM Wealth Management.

## FINAL YEAR OPPORTUNITIES

We have two vacancies for Trainee Chartered Accountants commencing in September 2014. The role will predominantly be within the Audit & Accounts department working with some of Northern Ireland's leading SME's as well as organisations within the charitable sector

As our next graduate trainees, you will greatly benefit from on-the-job training, with on-going support throughout your training contract, as you study for your CAI exams.

Discipline(s)     **ANY 2:1**  
Location(s)        Belfast  
Apply               Application Form by 28 February 2014

# HM Revenue & Customs

[www.gov.uk/tax-professional-development-programme](http://www.gov.uk/tax-professional-development-programme)

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HMRC work and the revenue it collects touches the lives of every single adult and business in the UK, from students and single mothers, to the largest multi-national corporations. HMRC is the business that helps keep the UK working. As such, HMRC is completely in a league of its own. With 64,500 employees, around £475.6 billion revenue, and around 33 million customers, HMRC is a major government department with serious responsibilities.

## FINAL YEAR OPPORTUNITIES

With structured training and support for professional study, our Tax Professional Development Programme will introduce you to a varied and stimulating range of career pathways and opportunities to specialise - for example, in international and corporation tax, investigation, fraud, tax policy or as a manager, technical specialist or consultant.

Discipline(s) **ANY**  
Location(s) National locations  
Apply Online at [www.gov.uk/tax-professional-development-programme](http://www.gov.uk/tax-professional-development-programme)  
by 29 November 2013

## PLACEMENT OPPORTUNITIES

The Internship Programme is an opportunity to get an insight into HMRC business over eight weeks via a graduate level work placement, enhanced by structured training, mentoring, supervision and pay.

The Programme will give you a great insight into the true flavour of what a career with HMRC would have in store and the role of a Tax professional.

Discipline(s) **ANY**  
Locations(s) Birmingham, Leeds, Nottingham, Sheffield  
Apply Online at [www.gov.uk/tax-professional-development-programme](http://www.gov.uk/tax-professional-development-programme)  
by 29 November 2013

# HSCNI Graduate Trainee Schemes

Patricia Connolly  
HSC Regional Link  
HSC Northern Ireland  
12 Hampton Manor Drive  
Belfast, BT7 3EN

028 9064 4811  
[patricia.connolly@leadership.hscni.net](mailto:patricia.connolly@leadership.hscni.net)  
<http://mts.hscni.net>

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The Health and Social Care Northern Ireland (HSCNI) is a unique organisation. It is the only organisation in the UK that provides integrated health and social care. The breadth and depth of its services is therefore diverse, as will be your experience. As a trainee, you will have a wide choice of career opportunities with the freedom to experience different areas of Health and Social Care.

## FINAL YEAR OPPORTUNITIES

When you join as a HSC Graduate Trainee Scheme there are many rewards and opportunities. The results of your work can change the way Health and Social Care is provided, and can therefore impact upon people's lives and benefit those using the service. Expect a challenge, expect early responsibility.

As a Graduate Trainee (HR/Organisational Development Scheme, Management Scheme or Procurement and Logistics Scheme), you will be working at the leading edge of Public Sector management as part of an organisation with a yearly spend of over £2.7 billion, employing over 77,000 people.

Discipline(s)	<b>ANY</b>
Location(s)	Northern Ireland
Apply	Via HSC Recruitment website <a href="http://mts.hscni.net">http://mts.hscni.net</a>



Denise McKenna, Lead College Recruiter  
KPMG  
1 Stokes Place  
St Stephens Green  
Dublin 2

00 353 1 4102287  
[denise.mckenna@kpmg.ie](mailto:denise.mckenna@kpmg.ie)  
[www.kpmg.ie/careers](http://www.kpmg.ie/careers)

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KPMG is a leading provider of professional services in Ireland with more than 1,800 people in offices in Dublin, Cork, Galway and Belfast. We work with clients in all sectors of Irish business providing a range of Audit, Tax and Advisory services.

## FINAL YEAR OPPORTUNITIES

At KPMG, we are looking to hire 280+ graduates from all degree disciplines to:

- Become a Chartered Accountant with the CAI Qualification
- Receive the best training from the award-winning KPMG Business School
- Work with a team of top professionals advising clients from all industry sectors

Discipline(s) **ANY**  
Location(s) Dublin, Cork, Galway and Belfast  
Apply Online at [www.kpmgcareers.ie](http://www.kpmgcareers.ie) by 28 October, 2013 for Queen's University Belfast

## PLACEMENT OPPORTUNITIES

Each year, we hire students that have a placement programme as part of their undergraduate degree. We are now accepting applications from students for the academic year of 2013 – 14.

Your CV must include the following details: your Leaving Certification results (or equivalent), your degree modules and results to date, your previous work experience (if applicable) and your interests and key achievements to date.

Discipline(s) **Business Studies, Accounting , Finance, Business Information Systems**  
Locations(s) Dublin  
Apply Email your CV to [gradrecruitment@kpmg.ie](mailto:gradrecruitment@kpmg.ie)

# McKinsey & Company

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Nadine Corbett, Recruiter  
MCKINSEY & COMPANY  
80 Harcourt Street  
Dublin 2

[recruitingdublin@mckinsey.com](mailto:recruitingdublin@mckinsey.com)  
[www.mckinsey.com/careers](http://www.mckinsey.com/careers)

McKinsey & Company helps world-leading clients in the public, private and third sectors to meet their biggest strategic, operational and organisational challenges. Their goal is to provide distinctive and long-lasting performance improvements.

## FINAL YEAR OPPORTUNITIES

As a consultant in this truly global firm, graduates will have the opportunity to work with colleagues and clients from all around the world. They will come into contact with CEOs, government leaders and the foremost charitable organisations, and work together with them on their most exciting and challenging issues.

Working as part of a small team, and dedicated to one project at a time, graduates will be fully involved from the very start of their first project. No two weeks will be the same: from gathering and analysing data, to interviewing stakeholders or presenting findings to clients, the range of industries and business issues to which successful applicants have exposure will mean that they are constantly acquiring new skills and experience.

Bright, motivated newcomers can expect their ideas and opinions to be encouraged and valued, right from day one.

Discipline(s)	<b>ANY</b>
Location(s)	Dublin, London
Apply	CV by <u>30 October 2013</u>

Mercer is a global consulting leader in talent, health, retirement and investments that helps clients around the world advance the health, wealth and performance of their most vital asset - their people. The firm also provides customized administration, technology and total benefit outsourcing solutions.

## FINAL YEAR OPPORTUNITIES

We have a variety of graduate roles in Investments and Retirement around the UK. You can work in our Core teams or in one of our Specialist teams. Please see website [www.mercer.com/ukgrads](http://www.mercer.com/ukgrads) for details. All roles require an online application via our website.

All graduate roles at Mercer are permanent and begin with an 18 month Graduate Development Programme. This will include 3 residential courses designed to develop your commercial awareness and technical knowledge. You will also begin your study for a professional qualification.

Discipline(s)	<b>Numerical or Semi-numerical</b>
Location(s)	Various
Apply	Online at <a href="http://www.mercer.com/ukgrads">www.mercer.com/ukgrads</a>

# Monaghan Mushrooms

Maria Morrison, Development and Talent  
Specialist  
MONAGHAN MUSHROOMS  
Tyholland  
Co Monaghan

00 353 47 38240

[m.morrison@monaghan-mushrooms.com](mailto:m.morrison@monaghan-mushrooms.com)

[www.mmgraduates.com](http://www.mmgraduates.com)

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Since being founded in 1981, we have grown into one of the world's largest fresh mushrooms producers with over 4,000 employees in Ireland, UK, Canada and Europe. We want talented, creative, dedicated, brilliant people to work with us.

## FINAL YEAR OPPORTUNITIES

We have a 2 year graduate programme, the purpose being to build our talent pipeline and help graduates to:

- Manage the transition from University to the professional business world.
- Accelerate your professional development and equip you with the management competency and leadership skills to shape the future of MMG
- Make a positive impact by building great relationships with others.
- Develop yourself and learn how to lead, manage and develop others.
- Be business/commercially aware and support the day to day challenges and opportunities that face our organisation and industry.

We have opportunities across all aspects of our business, ranging from sales, finance, marketing, training and development, supply chain management, human resources, engineering, distribution, growing and harvesting and packaging.

Discipline(s) **ANY** All degree disciplines welcome  
Location(s) Ireland, UK, Canada, Europe  
Apply Online at [www.mmgraduates.com](http://www.mmgraduates.com) (click on application process)  
by 15 January 2014

Morgan Stanley is more than a leading financial services firm. With 1,200 offices spanning 43 countries and talented, passionate people bringing excellence and integrity to everything we do, the firm is truly global. Throughout the firm's history, diverse and talented individuals have worked together to develop our new ideas and ground breaking financial products.

## FINAL YEAR OPPORTUNITIES

Like our Internships, the Morgan Stanley Graduate Programme is open to students who demonstrate the entrepreneurial drive, team working and communication skills needed to take our business forward. The structured programme is designed to hone your negotiation and networking abilities as well as equip you with specialist knowledge of your chosen area.

- Operations Full Time Analyst Programme (Start Date Summer 2014)
- Technology Full Time Analyst Programme (Start Date Summer 2014)

Discipline(s) **ANY**  
Location(s) Glasgow  
Apply Online (CV and cover letter) at [www.morganstanley.com/glasgow](http://www.morganstanley.com/glasgow) by 1 December 2013 but apply early as we recruit on an on-going basis. You will be required to complete a set of online psychometric tests as part of your application.

## PLACEMENT OPPORTUNITIES

We all know and recognise the value add of work-experience and we, therefore, offer internships that give promising penultimate-year students the chance to experience one of our nine key business areas in an enjoyable and intellectually challenging way. In addition to our 13-week summer programmes, we also run industrial placements and off-cycle internships, plus give you the opportunity to join us for a look behind the scenes at one of our insight events. While allowing you to experience Morgan Stanley and our culture first hand, internships and industrial placements also serve as the #1 pipeline for our Full Time programmes.

- Operations 13 week Summer Analyst Programme (Start Date June 2014)
- Operations 52 week Industrial Placement (Start Date June 2014)
- Technology 13 week Summer Analyst Programme (Start Date June 2014)
- Technology 52 week Industrial Placement (Start Date June 2014)

Discipline(s) **ANY**  
Locations(s) Glasgow  
Apply Online (CV and cover letter) at [www.morganstanley.com/glasgow](http://www.morganstanley.com/glasgow) by 1 December 2013 but apply early as we recruit on an on-going basis. You will be required to complete a set of online psychometric tests as part of your application.



The Northern Ireland Council for Voluntary Action (NICVA) is a charity and membership organisation representing the interests of voluntary and community sector organisations in Northern Ireland. The sector employs almost 28,000 people in NI across over 4,800 voluntary, community and social enterprise organisations covering a wide range of professional roles. These roles include everything from legal, managerial, business development, HR, finance and project management to social work, midwifery, research and training professionals.

The range of organisations is extensive covering areas from healthcare, education, community development, advice and youth work to training, employment support, consultancy and a full range of commercial activities through social enterprises. Over 40% of those employed in the sector are with organisations with a turnover of over £1m per year including one of NI's top businesses with a turnover of over £30m.

NICVA itself works at all levels with voluntary and community groups, networking organisations, other third sector organisations, businesses, trades unions, funding bodies, and local and national government, to make sure that the voluntary and community sector in Northern Ireland has a strong voice. With 1000 members we provide advice and guidance to organisations to help them carry out their work on a day to day basis, with comprehensive advice on charity law, funding, finance, personnel and policy matters. We have a lobbying role and work to ensure the sector is represented at every level. We also offer training to the sector and, through our excellent conference facilities, provide a venue for dialogue and events throughout the year.

## OPPORTUNITIES . . .

We run a number of websites including [www.communityni.org](http://www.communityni.org) which provides a platform for the voluntary and community sector to advertise all their job vacancies as well as promote the work of their organisations.

We are here to help advise you on the range and types of roles available to graduates not only in NICVA but across the sector.

Discipline(s)     **ANY**  
Location(s)     Across NI  
Apply             [www.communityni.org](http://www.communityni.org)



Naomi Byrne, Senior Manager  
OCO  
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028 9024 1849  
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[www.ocoglobal.com](http://www.ocoglobal.com)

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OCO is a specialist advisory firm headquartered in Belfast, with a focus on economic development. OCO operates four international offices in Belfast, London, Paris and New York.

## FINAL YEAR OPPORTUNITIES

OCO is expanding the Belfast team over the next 12 months and is seeking enthusiastic and talented graduates with backgrounds in Economics, Business, Management and/or Languages.

Key attributes for an OCO career:

- Third level degree or equivalent professional qualification
- Knowledge of and ability to locate key sources of information
- Excellent verbal communication skills
- Ability to draft clear, concise and accurate reports based on thorough research
- Knowledge and interest in Economics and Business
- Multilingual ability

Discipline(s) **Business, Economics, Management, Modern Foreign Languages**  
Location(s) Belfast  
Apply CV & Covering Letter

## PLACEMENT OPPORTUNITIES

OCO is seeking placement students to work in our Belfast and London offices. Placement students should have an interest in international affairs and a willingness to learn. The successful candidate will join our Business Intelligence division, which provides research and support to our Consulting and Lead Generation divisions as well as developing and delivering a range of innovative products and services to clients.

Discipline(s) **Business, Economics, Modern Foreign Languages**  
Locations(s) Belfast and London  
Apply CV & Covering Letter

Paddy Power is a global Plc, headquartered in Ireland, with over 4000 employees worldwide. It is one of the fastest growing, innovative and dynamic businesses in the betting and gaming sector. It is an ambitious, cash rich company that recognises technology as critical to further accelerating its growth.

## FINAL YEAR OPPORTUNITIES

The 2013 Graduate Programmes across our Online and Marketing, IT and Risk divisions look to offer talented graduates at the top of their game a unique career development opportunity that lead to real business affecting placements throughout the fastest growing plc in Ireland.

### Online Graduate Programme

Our Graduates will have the opportunity to complete rotations in five key areas of our business: Marketing, Product Development, Online Sportsbook, eGaming, Online Marketing Group and Online Operations. At the end of your rotations, we work with you to decide which area of the business is the best fit with your skillset and career ambitions.

### Brand Marketing Graduate Programme

Brand Marketing is new to our 2014 Graduate Programme and it will see successful candidates working in our new London Office based in Euston. Graduates partaking on in this stream will be involved in rotations across Sportsbook Marketing, Media & PR. Our goal is to position betting as entertainment and to make betting with Paddy Power an all-encompassing experience that means a lot more than simply winning or losing money.

### The I.T Programme

The Technology department within Paddy Power solves challenges that are truly unique in complexity and scale. The Group has retail, B2B, B2C and e-commerce dimensions. Graduates joining our IT Programme will have the opportunity to engage in a structured training programme which begins with formal modules covering knowledge of the gaming and betting industry, technical training in best practice Java/PHP languages and upskilling you in the in the Paddy Power approach and tools. Following this you will build on your knowledge of the organisation by shadowing colleagues in the key client areas for IT - Retail, Trading & Online, followed by some hands-on experience with the Online Operations team!

### Risk – Sports Trading

This team operate 24/7 covering 84 different sports ranging from regular ones like football, tennis etc to minor ones like UFC, Waterpolo and Chess. As a Junior Sports Trader your role will involve: Compiling odds for multiple Sports events in a timely and accurate fashion; Compiling betting in running odds for a vast array of Sports; Continuously monitoring and responding to sports information; Monitoring competitor markets and reacting accordingly to any extraordinary market moves; Managing company risk on various Sports markets.

### Risk – Quants

Our Quantitative Analysis Unit plays a key role in providing this competence and we are continuously looking to hire the brightest recent graduates across our Risk department to solve challenges that are truly unique in complexity and scale. We offer the opportunity to work on business changing projects and make a real difference to the successful operation of our business model. Working within the fast moving Quants team you will develop your numerical and technology capabilities while working on a wide spectrum of real life problems and challenges.

Discipline(s) **ANY**  
Location(s) Dublin  
Apply Online at [www.workwithpaddy.com/index.php/graduates](http://www.workwithpaddy.com/index.php/graduates)



Sarah McKeag, Student Recruitment Manager  
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[sarah.f.mckeag@uk.pwc.com](mailto:sarah.f.mckeag@uk.pwc.com)  
[www.pwc.com](http://www.pwc.com)

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Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last ten years.

## FINAL YEAR OPPORTUNITIES

**Where you could work:** Assurance – Tax – Deals - Consulting – Technology

We have vacancies for graduates to undertake an accountancy training contract commencing in October 2014/2015. We also have a number of vacancies for graduates wishing to undertake the Postgraduate Diploma in Advanced Accounting at UJJ commencing in October 2014 and commence on an accountancy training contract with PwC in October 2015 **The closing date for these vacancies is 28 October 2013**

We have a number of vacancies for graduates to join our Consulting business in March 2014 and September 2014. We also have opportunities for graduates to join our Forensic Technology Solutions team.

**The PwC deal** .No matter which area of the business you choose to join, all routes offer the same deal. Opportunities to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything.

**What you need to bring to us.** Your intellect, willingness to learn, ability to build relationships, put yourself in others' shoes, while always making a positive impact with our clients and each other

Discipline(s) **ANY** For most of our programmes, we require you to be on course for a 2:1 or above in all degree disciplines, and have a minimum of 300 UCAS points  
Location(s) Belfast or Linen Green  
Apply Online by 28 October 2013 for our Northern Ireland accountancy vacancies, Ongoing for all others

## PLACEMENT OPPORTUNITIES

We have 11 month business placements. Whether it's essential for your course or you have decided to gain experience, boost your commercial awareness and take on some real responsibility by joining us for 11 months. For Summer 2014 we have the following business placements in our Belfast office:

Deals - Forensic Services, Transaction Services or Business Recovery Services  
Consulting – Technology, Research, Economics & Policy or Capability & Training  
Technology - Forensic Technology Solutions  
Information Technology

Discipline(s) **ANY** For most of our programmes, we require you to be on course for a 2:1 or above in all degree disciplines, and have a minimum of 300 UCAS points  
Locations(s) Belfast  
Apply Online, ongoing but apply early

# Queen's University Management School

Postgraduate Secretary  
QUEEN'S UNIVERSITY MANAGEMENT SCHOOL  
Queen's University Belfast  
Riddel Hall, 185 Stranmillis Road  
Belfast, BT9 5EE

028 9097 5514/5515  
[qums@qub.ac.uk](mailto:qums@qub.ac.uk)  
[www.qub.ac.uk/qums](http://www.qub.ac.uk/qums)

Queen's University Management School (QUMS) is in the Top 20 UK Business Schools in the UK in terms of its research performance (latest RAE). We have expanded our suite of postgraduate programmes to suite students from all disciplines.

QUMS has relocated to Riddel Hall, Stranmillis Road, to state-of-the-art facilities encompassing a purpose-built Management School, which includes Northern Ireland's only financial trading room. Students undertaking postgraduate programmes will be able to avail of the School's computer labs, postgraduate common room, and tiered lecture theatre.

## POSTGRADUATE STUDY OPPORTUNITIES

### Postgraduate Taught Studies

International MBA (one year, full-time)  
MSc Accounting and Finance (one year, full-time)  
MSc Computational Finance and Trading (one year, full-time)  
MSc Finance (one year, full-time)  
MSc Human Resource Management (one year, full-time)  
MSc International Business (one year, full-time)  
MSc Management (one year, full-time)  
MSc Marketing (one year, full-time)  
MSc Risk Management and Financial Regulation (one year, full-time)  
Queen's Executive MBA (two years, part-time, executive education)  
MA Human Resource Management (three years, part-time)  
MSSc Organisation and Management (three years, part-time)

### Postgraduate Research Studies (PhD and MPhil)

Normally full-time students will register for three years and part-time students for six years

Accounting  
Economics  
Finance  
Management

Discipline(s)  
Apply

**ANY**

Postgraduate online application form: <https://dap.qub.ac.uk/portal>

There are no closing dates for taught degrees or research programmes in Queen's University Management School. However, we encourage you to apply as early as possible. This is important because arrangements may have to be made for tests, interviews and the collection of references, where required. In addition, international students need to allow time to obtain a visa.

# Radox Laboratories

Woucher Blancke, Senior Recruitment Consultant  
RANDOX LABORATORIES  
55 Diamond Road  
Crumlin  
Co Antrim, BT29 4QY

028 9442 2413  
[recruitment@radox.com](mailto:recruitment@radox.com)  
[www.radox.com](http://www.radox.com)

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Radox is a world leader in in-vitro diagnostics supplying a range of innovative laboratory instruments and tests to a wide range of customers worldwide. Founded in 1982, Radox is a family owned company that has created over 1000 jobs worldwide.

## FINAL YEAR OPPORTUNITIES

Radox Laboratories have a wide range of opportunities available for graduates, ranging from direct recruitment into one of many permanent roles available, places on one of our graduate development programs for Business, Science or Engineering graduates or opportunities for internships.

We are one of the fastest growing companies in Northern Ireland and this has been driven and supported by the recruitment of numerous talented graduates over the years. The areas that we recruit graduates in are very diverse, ranging from Research and Development, Manufacturing, Sales and Marketing, Finance, HR and Training, Technical Support, Engineering, etc.

A career at Radox will offer exciting opportunities for development and career progression while working with cutting-edge technology. Visit our stand or website for further information on the many opportunities available at a world-leading Northern Irish company

Please visit [www.radox.com](http://www.radox.com) for a list of open vacancies and closing dates

Discipline(s) **Business, Life Science, Engineering**  
Location(s) Crumlin (Northern Ireland), Dungloe (Republic of Ireland), Worldwide  
Apply Please submit a CV and cover letter to [recruitment@radox.com](mailto:recruitment@radox.com)

## PLACEMENT OPPORTUNITIES

At Radox we are offering exciting opportunities for enthusiastic, self-motivated individuals to obtain a placement with an innovative and rapidly growing company. Placements offered by Radox are specifically designed to release the potential of high quality candidates and provide them with the opportunities to make a difference to our business, for our customers and to gain the experience needed to pursue a career in their chosen fields.

Placement opportunities are aimed at those wishing to pursue a career in areas including Research & Development, Engineering, Sales & Marketing, Manufacturing, Customer Service, IT and more.

We are looking for a select number of applicants to join us for this excellent opportunity - do you have what we're looking for?

Discipline(s) **Business, Life Science, Engineering**  
Locations(s) Crumlin (Northern Ireland), Dungloe (Republic of Ireland)  
Apply Please submit a CV and cover letter to [recruitment@radox.com](mailto:recruitment@radox.com) and include the job reference:14/Placement by 31 May 2013

# Royal Navy

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[www.royalnavy.mod.uk/careers](http://www.royalnavy.mod.uk/careers)

The Royal Navy is a safeguard for UK interests worldwide. It is a dynamic and forward thinking organisation that is manned by resilient, well-trained and adaptable men and women who benefit from a wide range of employment opportunities.

## FINAL YEAR OPPORTUNITIES

### Exciting – Rewarding – Fulfilling - your kind of career?

The Royal Navy is a team. From the moment you join, you're part of it, with your own contribution to make. We live, work and relax together, forming friendships that last a lifetime. There aren't many other jobs that can promise that. Why don't you come and join us!

In the Royal Navy, your job means adventure, camaraderie – and lifelong prospects. Every day you make a difference. And no two days are the same. You could be policing the world's oceans, delivering humanitarian aid when natural or man-made disasters strike. Or you could be deployed in combat. No matter what job you do in the Royal Navy, you'll be a key part in operations around the world. Are you ready to go places?

In terms of vacancies, we accept applicants from all disciplines and there are no time scales.

Use the online Role Finder to uncover the job that matches your skills and interests.

Discipline(s)	<b>ANY</b>
Location(s)	Nationwide
Apply	To apply visit <a href="http://www.royalnavy.mod.uk/Careers/How-To-Join/Talk-to-Us">www.royalnavy.mod.uk/Careers/How-To-Join/Talk-to-Us</a> or call 08456 075555

State Street is a global financial services company and a leader in the funds industry in Ireland. We are 29,000 people across 29 countries with 2,000 people in 5 locations in Ireland.

## FINAL YEAR OPPORTUNITIES

Graduate entry level roles are typically available in the following areas:

- Fund Accounting
- Pricing
- Derivatives
- Transfer Agency (Middle Office)
- Corporation Actions
- Trustee
- Custody

Discipline(s)     **Business, Finance, Accounting, Economics and related**  
Location(s)        Dublin, Naas, Drogheda, Kilkenny  
Apply                Apply on our website

## PLACEMENT OPPORTUNITIES

We offer a 12 month placement which runs from Aug-Aug – typically beginning the last week in August and finishing on the last working day of August the following year. Placements are available in Drogheda, Naas, Carrickmines and Dublin and in the following departments:

- Fund Accounting
- Transfer Agency
- Financial Reporting
- New Business Onboarding

Discipline(s)     **Finance, Accounting, Business, Economics**  
Locations(s)        Drogheda, Naas, Carrickmines, Dublin City Centre  
Apply                Through QUB Management Placement Office



# The Royal Bank of Scotland

Carolyn McOscar  
Graduate Recruiter  
THE ROYAL BANK OF SCOTLAND  
2nd Floor, Business House A  
Gogarburn  
Edinburgh, EH12 1HQ

[carolyn.mcoscar@rbs.co.uk](mailto:carolyn.mcoscar@rbs.co.uk)  
[www.rbsbankyoubuild.com](http://www.rbsbankyoubuild.com)

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The future you shape at RBS has the potential to be impressive. We're a global financial services group operating in the UK, Europe, the Americas and Asia. We have a clear vision for the future and you'll help make it a reality.

## FINAL YEAR OPPORTUNITIES

We have a wide range of programmes from technical roles in markets, risk and Ulster Bank, to leadership roles in business services. Each focuses on a different area of our business, designed for people with different interests, skills and ambitions. We have opportunities in locations across the UK, including Belfast, London, Edinburgh, Manchester and Newcastle-under-Lyme, and you'll receive a competitive salary package wherever you're based.

Discipline(s) **ANY**  
UK: 2:1, Eire: Second Class Honours, Grade 1  
Location(s) Belfast, Edinburgh, London, Manchester, UK Wide  
Apply Online at [www.rbsbankyoubuild.com](http://www.rbsbankyoubuild.com), early application advised

## PLACEMENT OPPORTUNITIES

The insights and experience you gain as an intern will give you an invaluable head start to your career. They'll also give you a real sense of whether RBS is right for you. Whether you join us for 10 weeks in the summer or one week in the spring, our internship opportunities are by far the best way to decide whether you'd like a career with us

If you're a first year student, you can always apply to take part on one of our Spring or Summer Week internships. We offer placements in Markets, International Banking, Corporate Banking, Operations, Technology (Markets and International Banking) and Specialist Careers.

As a penultimate year student you can apply to our longer summer or winter internships which sit within our three core divisions: Markets, Banking and Specialist Careers. **Markets** is suited to those who thrive in a constantly changing, fast-paced environment and incorporates Capital Markets, Research & Strategy, Sales, Structuring and Trading. Join **Banking** and you'll gain you a broad understanding of what RBS is all about, whether that's in International Banking, Corporate Banking or Wealth. Or perhaps your skills may lend themselves to a career in one our Specialist roles which underpin the daily and future success of RBS – from planning finances, managing risk and overseeing operations, to delivering change and marketing an international business.

Discipline(s) **ANY**  
Locations(s) Edinburgh, London, Manchester, UK Wide  
Apply Online at [www.rbsbankyoubuild.com](http://www.rbsbankyoubuild.com), early application advised

USIT is Ireland's leading travel company specialising in a range of Work, Teach & Volunteer programmes abroad with its headquarters in Aston Quay, Dublin.

## FINAL YEAR OPPORTUNITIES

USIT specialises in Graduate Work Programmes to the USA, Canada, Australia, New Zealand, Hong Kong, Argentina and Taiwan, as well Teaching Jobs in China & Thailand.

Visit our stand with your CV and start your search for the perfect job through our International Recruitment Division.

Discipline(s)	<b>ANY</b>
Location(s)	North America/Australia/New Zealand
Apply	Online at <a href="http://www.usit.ie">www.usit.ie</a>