



**QUEEN'S  
UNIVERSITY  
BELFAST**

## Queen's Management School (QMS) –

### SHAPING YOUR CAREER DREAM

- **Brief Introduction to Queen's**  
Gemma O'Donnell, International Marketing and Communications Officer
- **Overview of QMS**  
Professor Patrick McCole – Director of Internationalisation, QMS
- **Placement opportunities and student support**  
Natalie Le Seelleur, International Student Support Officer, QMS
- **Hear from a current student**  
Mark Sumadi from Indonesia shares his experience of applying for and undertaking a placement
- **Employer's Perspective**  
Rachael Muendesi from Mercer shares her perspective of recruiting students and graduates
- **Q&A**



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# The University

9<sup>th</sup> Oldest University in the UK – founded in 1845

25,000 students

Ranked in the top 140 in the world for graduate prospects (QS Graduate Employability Rankings 2020)

Member of the Russell Group



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A wide-angle photograph of a university courtyard. In the foreground, a large, thick tree trunk curves from the right side towards the center, with its branches covered in vibrant pink cherry blossoms that hang down into the frame. The background features a large, multi-story red brick building with numerous windows and arched doorways. A green lawn is in the middle ground, and a person is walking on a path to the right. The sky is blue with some clouds.

**‘One of the world's most beautiful universities’**

(Huffington Post)



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# Belfast pop. 300,000

UK's most affordable student city (60% lower cost of living than London)

UK's safest city (UK British Crime Survey 2018/19)

46% of the population are under 30 years old





- Geographically – Part Of Ireland  
Politically/Economically - Part Of The UK
- Diverse & welcoming
- Fun & friendly
- Filming location for Game of Thrones





Experience a unique culture & landscape



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# WELCOME TO QUEEN'S MANAGEMENT SCHOOL



**PROFESSOR PATRICK MCCOLE**

PROFESSOR OF MARKETING & DIRECTOR OF  
INTERNATIONALISATION (QMS)



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# WHY QMS?

- **Ranked Top 200 in the World – Business and Economics**  
(Times HE World University Rankings 2020)
- **Ranked Top 10 in UK - Accounting and Finance**  
(Complete University Guide 2021)
- **Industry Engagement** - dedicated placement office and masterclasses from industry experts.
- **Trading Room**
  - One of only a small number of UK universities to have a Trading Room
  - Student Managed Fund – Trading Club



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# Undergraduate Programmes

- BSc Accounting and related programmes
- BSc Actuarial Science & Risk Management
- BSc Business Economics
- BSc Business Information Technology
- BSc Business Management
- BSc Economics and related programmes
- BSc Finance
- BSc International Business with a Language
- BSc Policy, Philosophy and Economics



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# MORE THAN JUST A DEGREE!

- Academic excellence
- Real world experience
- Theory and practice
- Industry and business engagement
- Employability
- Pastoral support & our international student advisors



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# FINTRU TRADING ROOM

- 12 Bloomberg Terminals
- Finance, Accounting, Economics students have access throughout their course
- Gives students a competitive edge
- Puts theory into practice



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# STUDENT MANAGED FUND

- Students meet each week to determine investments
- Currently using >£35,000 real money
- Aimed at developing skills, gaining practical experience and enhancing career opportunities



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# BDO ACCOUNTANCY LAB



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## BUSINESS ENGAGEMENT

- Annual Prize-giving. Over 70 prizes sponsored by businesses
- Regular guest speakers and events
- The Good Business Podcast



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# INTERNATIONAL SCHOLARSHIPS – UNDERGRADUATE

## **International Office Scholarship –**

- £2500 fee discount  
(automatic, if meet conditions of offer)

## **Vice- Chancellor's International Attainment Award**

- 4x 50% Scholarships available

## **Early Bird Reward**

- 10% reduction on net fees when you pay full fees by June 2021 and hold an unconditional offer



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# QUEEN'S MANAGEMENT SCHOOL STUDENTS

**World class students  
having a global impact**



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## CONTACT US

Contact the School by email:

[gms@qub.ac.uk](mailto:gms@qub.ac.uk)

Contact the faculty by email:

[askahss@qub.ac.uk](mailto:askahss@qub.ac.uk)



QueensManagementSchool



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# **INTERNATIONAL STUDENT EXPERIENCE**

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**NATALIE LE SEELLEUR**  
INTERNATIONAL STUDENT ADVISOR





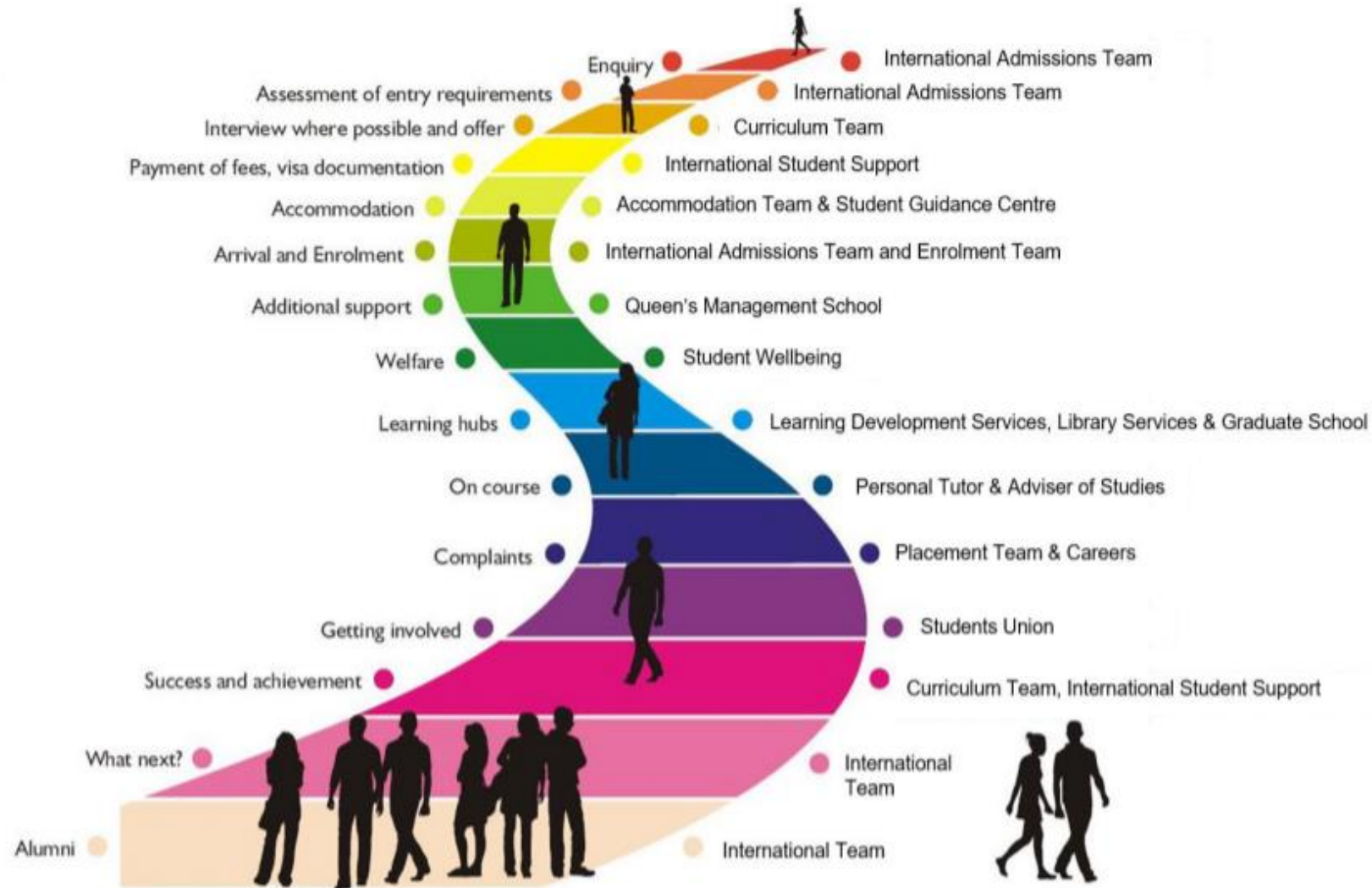
**How do I.....?**

**Where do I .....?**

**I don't know how to....**

**HELP!**

# INTERNATIONAL STUDENT JOURNEY



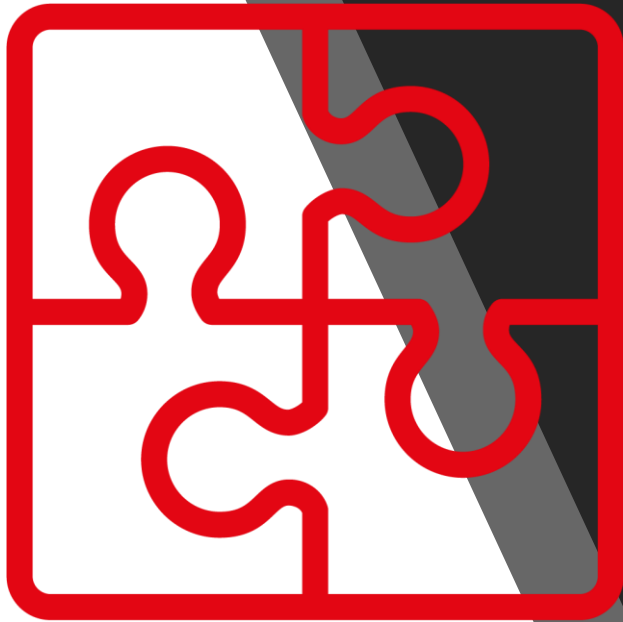
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# International Student Advisors

- Provide support, guidance and information international students need to succeed
- Help deliver programmes to address the specific needs of international students
- Ensure students are supported throughout their journey to graduation and beyond

Direct Relationships	Collaboration	Links
<b>Head of School</b> <b>School Manager</b> <b>Director of Education UG</b> <b>Director of Education PG</b> <b>Director of Internationalisation</b> <b>PG &amp; UG Programme Support</b> <b>Advisor of Studies / Personal Tutors</b> <b>Programme Directors</b> <b>Lecturers</b>	<b>Careers Team</b> <b>Placement Team</b> <b>Employability Team</b> <b>International Team</b>	<b>Student Accommodation</b> <b>Graduate School</b> <b>Learning Development Service</b> <b>Student Wellbeing</b> <b>International Student Support</b> <b>Student Union</b> <b>Community Engagement</b> <b>Language Centre</b> <b>INTO</b>



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## Student Journey

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Pre-arrival

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Welcome

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Induction

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Experience

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# PRE-ARRIVAL

## Bridge to Studying in the UK International Student Advisor

- Pre-departure briefings
  - Building relationships
  - Reassurance
  - Managing expectations
  - Mental preparation
- Pre-departure training
  - Online cultural training
  - Online practicalities
  - International study awareness
  - International Student Handbook





# INTERNATIONAL WELCOME WEEK

- **University and School Programme**
- **International Student Advisor**
  - Point of contact
  - Building connections
  - QMS Student Champions
  - Monitor settling in
  - Group students for task completion
  - Emergency contact





# INDUCTION AND READINESS FOR STUDY

Integrated academic skills delivered by  
ISA or English language teaching staff

- Task based learning
- Utilisation of resources
- Group work
- Cultural awareness
- International community of learners



## **SPECIALIST SUPPORT**

Academic Journey  
Study Skills and Organisation  
English Language Support



## **SKILL ENHANCEMENT**

Presentations and Workshops  
Employability Skills  
Training and Development



## **STUDENT EXPERIENCE**

External Issues  
Community of Learners  
One Family



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# **PLACEMENTS**

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**NATALIE LE SEELLEUR**  
INTERNATIONAL STUDENT ADVISOR

# WHAT IS THE QUEEN'S MANAGEMENT SCHOOL PRE-PLACEMENT PROGRAMME?

To develop the skillset needed  
to present yourself as a  
suitable candidate for a role



# Benefits of Placements

**Valuable work experience in industry**

**Comprehensive training plan**

**Mentor**

**Salary c. £18,000 per year**

**Placement**



**Deeper understanding of 3<sup>rd</sup> Year modules**

**6-7%\* improvement in final grade**

**Positive impact on Postgraduate applications**

**Studies**



**Enhanced interpersonal skills for interviews and roles**

**Get ahead of the competition**

**'Top 100 Top Employers'\*\*  
54% were placement graduates**

**Employment**



**Sources**

\* <https://bura.brunel.ac.uk/bitstream/2438/12184/3/Fulltext.pdf>

\*\* [https://publications.aston.ac.uk/id/eprint/26297/1/Work\\_placements\\_improving\\_final\\_year\\_academic\\_performance.pdf](https://publications.aston.ac.uk/id/eprint/26297/1/Work_placements_improving_final_year_academic_performance.pdf)

[ratemyplacement.co.uk](https://ratemyplacement.co.uk)



## PLACEMENT TEAM

- 25 years' experience
- Holistic approach to employability skills
- Wide range of businesses
- Prepares students for industry
- Matches students with employer needs



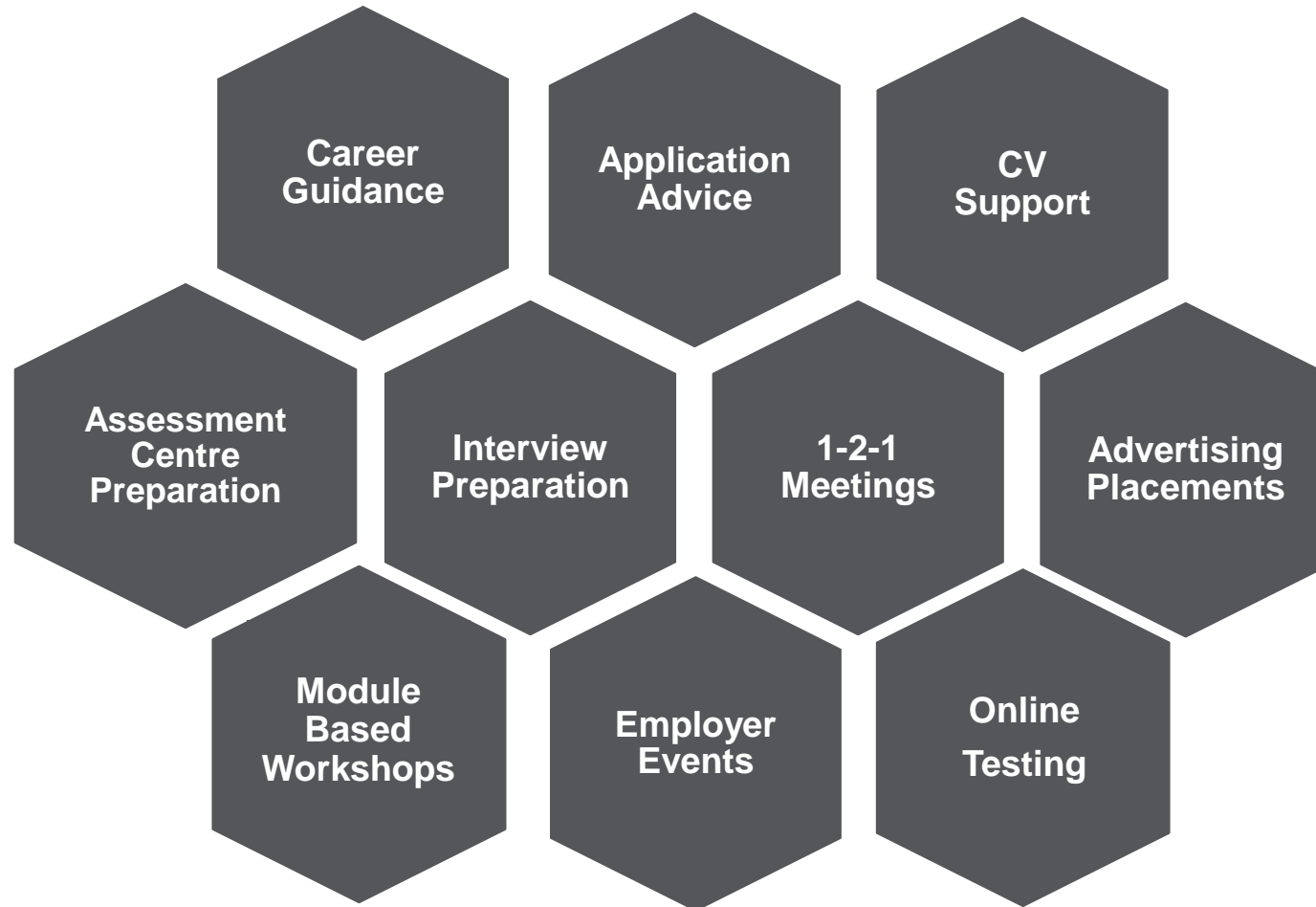
# PRE-PLACEMENT PROGRAMME

## International Students

**By the end of the 8 month programme, the student will have:**

- Developed a growth mindset
- Evaluated their own skill set and written a CV
- Learned the skills needed to research, find and apply for a job
- Explored opportunities to gain experience through Degree Plus
- Worked directly with businesses on real life problems
- Developed the skills and language needed to interact successfully in the work place

# PLACEMENT OFFICE SERVICES



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# KEY CONTACTS



**CIARÁN MCMULLAN**

PLACEMENT OFFICER

E: [c.c.mcmullan@qub.ac.uk](mailto:c.c.mcmullan@qub.ac.uk)



**NATALIE LE SEELLEUR**

INTERNATIONAL STUDENT ADVISOR

E: [n.leseelleur@qub.ac.uk](mailto:n.leseelleur@qub.ac.uk)



**PLACEMENT OFFICE**

E: [placementmae@qub.ac.uk](mailto:placementmae@qub.ac.uk)

# INTERNATIONAL STUDENT ADVISOR PLACEMENT SUPPORT

## Language & Cultural Focused Approach



**CV Support**



**Application  
Guidance**



**Module Based  
Workshops**



**Interview  
Preparation**



**1-2-1  
Appointments**



**Business  
English & Skills**

## 1 Year in Industry Programmes

- BSc in Actuarial Science and Risk Management
- BSc in Business Management
- BSc in Finance

## Summer Internship Opportunities

- BSc in Actuarial Science and Risk Management
- BSc in Business Management
- BSc in Finance
- BSc in Economics & BSc in Business Economics
- BSc in Accounting



# BSc in Finance with Placement

## Task- based Learning Approach



### Semester 1

Skills Awareness  
CV Development  
Company Research  
Cover Letters  
Interview Skills



### Semester 2

Project Based Learning  
Business English  
Development  
Real Life Problems  
Soft Skills Development

# FINDING ROLES



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Email

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Employer Events

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Placement Website

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MyFuture

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StudentCircus



## **SEMESTER 1 SUPPORT**

Input and training sessions

Task-based learning activities

Workshops

1-to-1 sessions

## **SEMESTER 2 SUPPORT**

Input and training sessions

Teams-based learning activities

Real life projects

Soft Skills input sessions



# Questions?

**Natalie Le Seelleur**  
**International Student Advisor**

**N.LeSeelleur@qub.ac.uk**



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# Hear from a Current Student

Mark Sumadi from Indonesia –  
Actuarial Science Student



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# Hear from an Employer

Rachael Muendesi, Mercer



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