MANAGEMENT SCHOOL
UNDERGRADUATE PROGRAMMES
2021 ENTRY
WE EDUCATE LEADERS WHO MAKE A DIFFERENCE IN THE WORLD

Queen's Management School is one of the top business schools in the UK and Ireland and prides itself on a range of world-class undergraduate degree programmes in Accounting, Economics, Finance and Management.

WHY CHOOSE QUEEN’S MANAGEMENT SCHOOL?

We are among the best in the world.

The Accounting, Actuarial Science, and Finance subject areas are consistently ranked in the top 10 in the UK by The Times Good University Guide, and the Complete University Guide Business and Economics is ranked in the top 200 in the world in the Times Higher Education World Subject Rankings.

In the recent Research Excellence Framework (REF2014/ Times Higher Education), we are joint 8th in the UK for Research Intensity, with over 75% of our research deemed to be world-leading or internationally excellent.

PURPOSE-BUILT FOR MANAGEMENT

Queen's Management School is located at Riddel Hall, situated within the Stranmillis Conservation Area adjacent to the main University campus. The site now encompasses a contemporary hi-tech Management School and Postgraduate and Executive Education Centre with conference facilities. Riddel Hall provides the School with academic and support offices; postgraduate research rooms for students and research fellows; a range of fully equipped teaching facilities with varying capacities from small syndicate rooms to a 120-seat tiered lecture theatre; two computer suites; the Trading Room; the Placement Office; resource accommodation; flexible space for large group teaching and conference use; and communal support facilities including catering accommodation to encourage social and intellectual interaction.

OUR DEGREE PROGRAMMES

go.qub.ac.uk/courses

Accounting
Actuarial Science and Risk Management
Business Economics
Business Management
Economics
Economics and Accounting
Economics with Finance
Finance
International Business with a Language

TRADING ROOM

Students have access to Bloomberg software, a market leader in financial news, data and analytics, which is used by many financial institutions. The Trading Room is an interactive learning environment which brings textbook theory to life. Students use and have access to software such as Stata, Excel, Matlab, and databases such as Thomson One Banker, DataStream and Bloomberg.

STUDENT-MANAGED FUND (SMF)

Students are invited to join the Student Managed Fund where they will have a unique opportunity to manage a real money investment portfolio of £30,000. Queen's Management School is one of only a handful of universities in the UK and Ireland to offer this experience which is a game changer when it comes to graduate employability.

DEDICATED TO STUDENT EMPLOYABILITY AND NETWORKING OPPORTUNITIES

Our students benefit from a dedicated Placement Office which has established strong links with business partners providing internships and consulting projects.

• Helping start-up companies such as Cardinal Analytics and Pretty in Petite
• Students benefit from masterclasses with industry experts
• Employers inform our curriculum through employer liaison groups
• Employer visibility through studentships and prizes

Students are invited to many joint events with the Leadership Institute and prestigious speakers including Sam Woods, Director of Financial Stability at the Bank of England, Denis O’Brien, the leading Irish Telecoms Entrepreneur, Manus Cranny, European Markets Editor and News Anchor for Bloomberg TV, and former South African President FW de Klerk.

WILLIAM J CLINTON LEADERSHIP INSTITUTE

The William J Clinton Leadership Institute at Riddel Hall brings world-class facilities, leading academics and industry experts together to deliver a high-end portfolio of executive education and leadership programmes. As specialists in executive education, we deal with the highest level of business people and their associated organisations.

DIVERSITY

We have a diverse student body from around the world including, UK, Northern Ireland, China, Kazakhstan, Malaysia, India, Mauritius, Ecuador, Brazil, Canada, Vietnam, US, Nepal, Guyana, Pakistan, Azerbaijan, Ukraine, India, Norway, Bangladesh, Sri Lanka, Denmark, France, Germany, Italy and Romania.
ACCOUNTING

Accounting is concerned with the provision of decision-useful economic information for both internal and external organisational stakeholders, through financial statements and budgets. This degree is designed for students who intend to enter the accounting profession and as such contains considerable practical content, as well as essential theory and critical thinking skills, in the various specialisations of Financial Accounting, Management Accounting, Auditing, Taxation and Finance. During your studies, you will also have the opportunity to develop interpersonal skills including communication, leadership and team working, in order to lead people and manage change in organisations.

COURSE CONTENT

The Single Honours Accounting degree comprises compulsory modules together with optional modules available in the School.

The modules are:

Year 1
• Introductory Financial Accounting*
• Introductory Management Accounting*
• Accounting Information Systems*
• Introduction to Legal Study and Basic Contract Law
• Business Ethics
• Issues in Not-for-Profit and Optional Modules
• Taxation*
• Law of Business Organisations*
• Auditing and Accountability

Year 2
• Financial Modelling
• Data Analysis and Optimisation
• Accounting Practice
• Introductory Management Accounting*
• Economics, Society and Public Policy 1*
• Introductory Financial Accounting*
• Accounting Information Systems*
• Contract Law*

Year 3
• Advanced Accounting with a Language
• Financial Decision-making*
• Financial Market Theory
• Managerial Behaviour*
• Accounting with a Language
• Introduction to Financial Reporting
• Cost Accounting
• Taxation*

Optional Modules
• Accounting Practice
• Data Analysis and Optimisation
• Financial Modelling

Entrance Requirements

Accounting

A-level:
• AAB + GCSE Mathematics grade B/6

Accounting with a Language

A-level:
• AAB + GCSE Mathematics grade B/6

For French option: normally A-level French grade B or AS-level French grade B or GCSE French grade B/B or evidence of linguistic ability in another language

For Spanish option: normally A-level Spanish grade B or AS-level Spanish grade B or GCSE Spanish grade B/B or evidence of linguistic ability in another language

Note: if the language is studied at a higher level than the grade required at that level must be achieved.

International Baccalaureate

Further Study

Students on the course will be given the opportunity to develop their financial modelling and data analytical skills.

CAREERS/FURTHER STUDY

The Accounting degree offers a firm base for further academic study or taking the final examinations of the main professional accountant bodies. It attracts students of the very highest calibre and is recognised by the accounting profession, industry and the public sector. As a result, Accounting graduates from Queen’s are much sought after throughout Britain, Ireland and further afield.

CAREER OPPORTUNITIES

• Accountant
• Auditor
• Advisor
• Management accountant
• Financial controller
• Researcher
• Financial analyst
• Auditor
• Forensic accountant
• Management accountant
• Chartered accountancy
• Actuary
• Financial controller
• Accountant

Graduate employers include: PwC; EY; KPMG; Deloitte; Grant Thornton; BDO; Moore Stephens; Baker Tilly Moore Moore; Ulster Bank; Bank of Ireland

Further Study

Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School Website.

World-Class Facilities

You will have access to Bloomberg terminals in the FinTrU Trading Room, giving students the skills, experience and knowledge necessary to prepare them for a career in the financial services sector.

Internationally Renowned Experts

Many of our staff are leading international experts in their fields of research and a significant number are qualified accountants with many years of professional experience.

Student Experience

The majority of the Accounting modules have prizes which are sponsored by employers or professional bodies. Students can join the Student Managed Fund, a student-run organisation which aims to educate its members on trading and investing through guest speakers, competitions and educational seminars. There is also the opportunity to apply to take part in the Business and Finance Study Tour, which allows participants to meet senior employees from leading financial institutions. Students on the course will be given the opportunity to develop their financial modelling and data analytical skills.

Graduate Careers and Achievements

At Queen’s, we aim to deliver a high quality learning environment that embeds intellectual curiosity, innovation and best practice in learning, teaching and student support to enable students to achieve their full academic potential. Typical career destinations of graduates include:

• Financial accountant
• Management accountant
• Analyst
• Auditor
• Advisor
• Forensic accountant
• Researcher
• Financial controller
• Partner
• Banker

Graduate employers include: PwC; EY; KPMG; Deloitte; Grant Thornton; BDO; Moore Stephens; Baker Tilly Moore Moore; Ulster Bank; Bank of Ireland

Further Study

Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School Website.

“Having taught in several different universities, I can honestly say that the students on the Accounting degree at Queen’s are the best students I have ever had the pleasure of teaching.”

Martin Kally, Programme Director

“In my experience detailed help and feedback is available to you when asked for from your lecturers, who are keen to promote your success and are often leading contributors to the academic field they teach.”

David Grant, BSc Accounting Graduate

“The course has helped me enhance my CV, improve group work and presentation skills and allowed me to build up relationships with employers - all of which helped me begin my final year with multiple job offers.”

Ciara Woods, BSc Accounting Graduate
The BSc Actuarial Science and Risk Management programme has been designed by qualified actuaries to enable students to develop the theoretical and practical skills required to pursue a career as an actuary in the pensions and insurance sectors, or in the wider financial industry.

In addition, students may gain up to six exemptions from the initial technical professional exams required to qualify as an actuary via our accreditation with the Institute and Faculty of Actuaries.

COURSE CONTENT
The duration of the BSc Actuarial Science and Risk Management degree is four years, with Year 3 spent in a salaried placement in an actuarial or risk management environment. In each of Years 1, 2 and 4, the following modules are studied:

Year 1
• Actuarial Mathematics 1
• Financial Reporting and Analysis
• Introduction to Statistics and Operational Research
• Economy, Society and Public Policy 1
• Economy, Society and Public Policy 2
• Introduction to Statistics and Operational Research

Year 2
• Actuarial Mathematics 2
• Actuarial Methods in General Insurance
• Financial Risk Modelling
• Investment Analysis
• Excel and Visual Basic for Applications (VBa)
• Principles of Actuarial Modelling

Year 3
• Placement Year

Year 4
• Actuarial Modelling
• Capital Markets
• Actuarial Econometrics and Data Science
• Financial Engineering
• Actuarial Applications
• Stochastic Processes for Finance

Students undertake a minimum nine-month, salaried work placement. Placement allows students to develop highly-valued practical skills, as well as critical softer skills that employers value. Recent placement providers have included Scor, Pramerica, Spence and Partners, Milliman and the Government Actuaries Department (GAD).

WHY QUEEN’S?
Accreditation
Subject to academic performance, students can gain various exemptions from the Institute and Faculty of Actuaries (FioA) professional exams.

City Scholarships
Students can apply for the popular City Scholarship Programme, which would allow them to spend a week working for a leading financial company in London at the end of their first year.

Student Societies
Students may wish to join the Student Managed Finance and Investment Society, which students can gain access to the profession. They have an opportunity to discuss issues that are concerning the industry and that are of importance to qualified actuaries. Students can also develop excellent networking, communication, and business awareness skills from the start to end of their academic progression ensuring that they can fully compete in the competitive graduate employment market.

Placement Employers
Recent placement providers have included Aon, Irish Life, Kerr Henderson, Pramerica, and the Government Actuaries Department (GAD).

Graduate Careers and Achievements
The degree has professional accreditation with the Institute and Faculty of Actuaries, the professional body, such that students succeeding on the degree can also achieve exemptions from the initial technical exams (previously CT1-CT8), subject to certain conditions being met.

Graduates from this degree at Queen’s are well regarded by many employers (local, national and international) with approximately 90-95% of graduates finding high-level actuarial employment within several months of graduation. Furthermore, several students are offered full-time positions with their placement provider.

The traditional areas in which actuaries are employed include:
• Actuarial Consultancies
• Insurance Industry
• Pensions Industry
• Investment Industry
• Life and Non-Life Insurance Industries


Further Study
Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School website. Queen’s Management School is committed to the continuous improvement and enhancement of all of its degree programmes. New modules may be developed and included to replace or enhance those which are mentioned here.

“During my third year, I was on a placement with Allianz Re Dublin Limited, working as a student actuary. Through the placement, I not only learnt some technical skills such as VBA coding, analytical reasoning and problem solving, it also gave me opportunities to gain an insight of an actuary’s job scopes and responsibility.”
Jo Khoon Loh, Malaysia BSc Actuarial Science and Risk Management Graduate
This degree allows students to develop their understanding of Economic techniques whilst also learning about the principles of Business Management. Students in Business Economics should have an interest in using economic theory and thinking in applied business settings. This degree has less of an emphasis on using mathematics compared to a traditional economics degree and the programme fosters numerical skills through the use of up-to-date business applications.

**COURSE CONTENT**

The emphasis of this degree is on those aspects of economics that are of most importance in a business setting. Students study a year-long module on The Economy, along with Accounting, Finance and Business Management modules. This is followed in Years 2 and 3 by modules in economics and modules related to business economics. With the flexibility in this degree, students should not only develop good numeracy skills, but also specialisation in qualitative aspects of the subject.

Students will cover a range of topics and modules including:

**Year 1**
- The Economy (full year module)
- Quantitative Methods
- Accounting
- Organisational Behaviour
- Financial Institutions and Markets

**Year 2**
- Macroeconomic Policy and Performance
- Managerial Economics
- Data Analysis and Optimisation
- International Business

Students will be able to choose two additional modules from a range which may include:
- Labour Economics
- Economic History
- Public Economics
- International Trade
- Business Start-up
- Business Ethics
- Supply Chain Management
- Innovation Management
- Consumer Behaviour

**WHY QUEEN'S?**

**Student Satisfaction**

90% of Economics students were satisfied with their course according to the National Student Survey in 2018.

**Placements**

Business Economics students may take an optional placement year after their second year. Recent placements from students studying economics and business economics include PwC, KPMG, Citi, Oxford Economics, Belfast City Council, First Derivatives, and Tayto Group Ltd.

**Student Experience**

Students can join the Economics Society, a student-run organisation which aims to educate its members on the use of economics in practice through guest speakers, field trips abroad and educational seminars. Students will also have access to specialist mathematical and statistical software, giving them the skills, experience and knowledge necessary to prepare them for careers in economics and business analytics.

**Prizes and Awards**

- Shaw Memorial Prize for best-performing second-year student in BSc Economics
- Foundation Scholarships for best student in Economics Level 1 and Level 2
- KPMG Prize is awarded to the highest achieving BSc graduate in the BSc Economics degree
- McKane Medal is awarded to the best final honours student in Economics

**CAREERS/FURTHER STUDY**

This degree prepares students for a variety of careers in the public and private sectors. Graduates have been employed as professional economists or as managers or administrators. Depending on the choice of modules, this degree also prepares students for postgraduate study in Economics and related disciplines.

Those pursuing a career in Business Economics should be effective communicators and work well with people, as they will have to analyse and interpret a range of information to meet the needs of different users, including managers and investors. Business Economists must be prepared to take on challenges and be able to adapt to a constantly changing and dynamic business environment.

Many of the skills that students will acquire during their studies at Queen's will be of great value in a range of different career and life situations. Core transferable skills include the ability to learn independently, problem solve, understand and interpret economic, financial and business-specific information and work productively as part of a team.

Students graduating with a degree in Business Economics from Queen's are well placed to secure a range of employment opportunities in economics and management in the public and private sectors. In recent years, students have secured positions in economic analysis and appraisal with a range of government and other public sector organisations, careers in banking, as well as more generalist positions in business and management.

**Employment Links**

Graduate employers include PwC, EY, KPMG, Deloitte, BDO, Ulster Bank, Bank of Ireland, First Trust, Northern Ireland Civil Service, Northern Ireland Statistics & Research Agency, JP Morgan, Morgan Stanley, BBC, National Trust.

**Typical career destinations of graduates include:**
- Management Consulting
- Accountancy
- Managers and Administrators in areas such as market research, advertising, sales and personnel
- Education, health or government departments

90% of Economics students were satisfied with their course according to the National Student Survey in 2018.
BUSINESS MANAGEMENT

This degree gives students the knowledge and understanding of a wide range of management issues, including harnessing technology effectively, leading people, managing change, fostering creativity and innovation, using markets and resources, developing strategy, and working in teams. There is an integrated placement year which allows students to get practical experience of working in a business.

COURSE CONTENT

Stage 1

Students take six compulsory introductory modules, which set the context and foundation for the remainder of the degree. The focus will be on organisations, their structures, behaviours and the changing external environment within which they operate. Modules will cover accounting, economics, the history and philosophy of management, marketing, organisational behaviour and how business, government and society interact.

Stage 2

Students take six compulsory modules covering issues such as, leadership, decision-making through effective data analysis and interpretation, international business, digital business, human resource management and operations management.

Stage 3 (Placement Year)

The four-year degree includes a compulsory placement year between Stages 2 and 3.

Stage 4

The final year of the programme will see students taking modules that cover business ethics and strategic management. Students will also get the opportunity to work on consulting type projects preparing them for employment.

Internationally Renowned Experts

Many of our staff are leading international experts in their fields of research.

Student Experience

Students can join the Student Managed Fund, a student-run organisation which aims to educate its members on trading and investing through guest speakers, competitions and educational seminars.

Study Abroad

The Study USA programme provides students with the funded opportunity to study for a year in a US university.

Prizes and Awards

A number of prizes and awards are made on an annual basis from local employers including CIIMA Ireland, PwC, Bombardier Aerospace, and Allen & Overy, plus the Sir William Crawford Prize. Foundation Scholarships are also available.

WHY QUEENS?

Placement

During the third year of the degree, students complete a 9 to 12 month placement in a business. This provides excellent experience, and a competitive edge when seeking graduate employment.

Industry Links

The Management School invites guest speakers from industry to talk to students about latest trends and to apply theory to practice. Students also get the opportunity to work on consulting type projects preparing them for employment.

CAREERS/FURTHER STUDY

This degree provides graduates with the knowledge and skills to secure employment in a wide range of occupations in the public, private and voluntary sectors. Those pursuing a career in business management should enjoy working with people and should be effective communicators, able to engage with a range of stakeholders including senior management, consumers and consumer groups, government representatives and policy makers.

Typical career destinations of graduates include:

• Consultancy
• New venture creation
• Operations Management
• Supply chain and quality
• Advertising
• Business development
• Marketing
• Market research
• Export marketing
• Human resources
• Recruitment
• Training and development
• New product development
• Accounting
• Finance
• Inward investment
• Exporting

Employment Links

Graduate employers include PwC, Randox, Deloitte, BDO, Bombardier, Google, Microsoft, Unilever, Mercer, Accenture, KPMG, Diageo, M&S, Tesco, Local Government including Councils, Health Trusts, College and Universities, Invest Northern Ireland, Bank of Ireland.

Further Study

Students are also well equipped to undertake further study in management or other related disciplines, and can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics; see the School website for further information.

Queen’s Management School is committed to the continuous improvement and enhancement of all of its degree programmes. New modules may be developed and included to replace or enhance those which are mentioned here.

BSc Honours Business Management with Placement 4-yr SW

Entrance Requirements

A-level:

ABB + GCSE Mathematics B/6

Note: there are no specific subjects required and it is not necessary to have previously studied Business Studies or Management.

For students whose first language is not English

An IELTS score of 4.5 with a minimum of 5.5 in each test component or an equivalent acceptable qualification, details of which are available at: go.qub.ac.uk/EnglishLanguageReq.

“Within the first semester of my final year I was able to secure a marketing graduate job with Diageo in Dublin. I strongly believe that the range of modules and skills the Business Management course had to offer enhanced my CV and experiences that helped secure the job. The course uses a range of different assessments that are great to apply in interviews.”

Hannah Todd

BSc Business Management Graduate

Entrance requirements

t: +44 (0)28 9097 3838

e: admissions@qub.ac.uk

Course information

Dr Stephanie Graham

Programme Director

Queen’s Management School

e: stephanie.graham@qub.ac.uk

t: +44 (0)28 9097 4794

go.qub.ac.uk/mgt

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ECONOMICS

A BSc Economics degree allows students to analyse in-depth how economies function (macroeconomics) and how individuals make decisions (microeconomics). The models used by economists combine qualitative and quantitative techniques, and you will have the opportunity to gain analytical, computing, presentation, and writing skills. These transferable skills are highly sought after across industry, and also provide an excellent platform for future entrepreneurs.

COURSE CONTENT

Year 1
- The Economy (full-year module)
- Communicating Economics
- Mathematics for Economists
- Statistical Methods
- Financial Institutions and Markets

Year 2
- Economic Growth
- Game Theory
- Microeconomics
- Industrial Organisation
- Introduction to Econometrics
- Macroeconomics

Year 3
- Applied Econometrics

Students will be able to choose five additional modules from a range which may include:
- Labour Economics
- Economic History
- Public Economics
- Economics Dissertation
- Economics of Networks and Institutions
- International Economics

WHY QUEEN’S?

Student Satisfaction
90% of Economics students were satisfied with their course according to the National Student Survey in 2018.

World-Class Facilities
You will have access to Bloomberg terminals in the FinTrU Trading Room, giving students the skills, experience and knowledge necessary to prepare them for a career in the financial services sector.

Students will also have access to specialist mathematical and statistical training and software, giving them the skills, experience and knowledge necessary to prepare them for careers in economics and business analytics.

Internationally Renowned Experts
Many of our staff are leading international experts in their fields of research.

Student Experience
Students can join the Economics Society, a student-run organisation which aims to educate its members on the use of Economics in practice through guest speakers, field trips abroad and educational seminars.

Study Abroad
The Study USA programme provides students with the funded opportunity to study for a year in a US university.

Prizes and Awards
Top performing students are regularly awarded prizes, scholarships and internships from leading companies, including:
- Shaw Memorial Prize for best-performing second-year student in BSc Economics
- Foundation Scholarships for best student in Economics Level 1 and Level 2
- KPMG Prize is awarded to the best graduate in the BSc Economics degree
- McKane Medal is awarded to the best final honours student in Economics

Students will also have access to specialist mathematical and statistical training and software, giving them the skills, experience and knowledge necessary to prepare them for careers in economics and business analytics.

Graduate Careers and Achievements
Many of the skills that students will acquire during their studies at Queen’s will be of great value in a range of different career and life situations. Core transferable skills include the ability to learn independently, problem solve, understand and interpret very sophisticated economic and financial information, and work productively as part of a team.

Typical career destinations of graduates include:
- Economic Consulting
- Accountancy
- Managers and Administrators in areas such as market research, advertising, sales and personnel
- Education, health or government departments

Further Study
Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School website.

Entrance requirements
BSc Single Honours
- Economics 3 yrs (L100)
- BSc Major Honours
- Economics with Finance 3 yrs (L1N3)
- Economics with French 4 yrs (L181)
- Economics with Spanish 4 yrs (L1P4)
- BSc Joint Honours
- Economics and Accounting 3 yrs (L144)

Pre-requisites
- A requirement for A-level equivalent acceptable qualification, of 5.5 in each test component or an IELTS score of 6.5 with a minimum of 5.5 in each test component at that level must be achieved.
- Note: if the language is studied at a higher level then the grade required at that level must be achieved.
- For students whose first language is not English, an IELTS score of 6.5 with a minimum of 5.5 in each test component or an equivalent acceptable qualification, details of which are available at: go.qub.ac.uk/EnglishLanguageReq.

The Economics course at Queen’s is well-structured, interesting and covers current topics. You develop a wide variety of skills through various group projects, assignments, presentations and research projects, which truly enhances your employability and attractiveness in the job market.”

Aoife Kealey
BSc Economics
Queen’s Management School

90% of Economics students were satisfied with their course according to the National Student Survey in 2018.
ECONOMICS AND ACCOUNTING

This degree integrates core elements of the economics and accountancy degrees. It combines principles such as macro and micro-economics, with the standards associated with financial and management accounting. It offers an ideal platform for graduate students to enter into the accounting industry.

COURSE CONTENT

WHY QUEEN’S?
Student Satisfaction
90% of Economics students were satisfied with their course according to the National Student Survey in 2018.

Year 1
• The Economy (full year module)
• Introductory Management Accounting
• Introduction to Legal Study and Basic Contract Law
• Quantitative Methods

Year 2
• Managerial Economics
• Financial Decision Making
• Financial Accounting
• Management Accounting
• Data Analysis and Optimisation
• Macroeconomic Policy and Performance

Year 3
• Advanced Financial Accounting
• Law of Business Organisations
• Advanced Management Accounting
• Taxation

Students will be able to choose two additional modules from a range which may include:
• Quantitative Business Economics
• Labour Economics
• Economic History
• Public Economics
• International Economics
• Economics of Corporate Strategy

Entrance Requirements
A-level:
ABB + GCSE Mathematics grade B/6
For students whose first language is not English:
An IELTS score of 6.5 with a minimum of 5.5 in each test component or an equivalent acceptable qualification, details of which are available at: go.qub.ac.uk/EnglishlanguageReq

Placement
Economics and Accounting students may take an optional placement year in their second year. Recent placements from students studying economics and business economics include: PwC, KPMG, Citi, Oxford Economics, Belfast City Council, First Derivatives, and Tayto Group Ltd.

Exemptions
• Joint Economics and Accounting students are eligible for exemptions from some professional accounting examinations.

Student Experience
Students can join the Economics Society, a student-run organisation which aims to educate its members on the use of economics in practice through guest speakers, field trips abroad and educational seminars.

World-Class Facilities
You will have access to Bloomberg terminals in the Trading Room, giving students the skills, experience and knowledge necessary to prepare for a career in the financial services sector. Students will also have access to specialist mathematical and statistical training and software, giving them the skills, experience and knowledge necessary to prepare for careers in economics and business analytics.

Prizes and Awards
Top-performing students are regularly awarded prizes, scholarships and internships from leading companies including:
• Shaw Memorial Prize for best-performing second-year student in BSc Economics
• Foundation Scholarships for best student in Economics Level 1 and Level 2
• KPMG Prize is awarded to the best graduate in the BSc Economics degree
• McKane Medal is awarded to the best final honours student in Economics.

CAREERS/FURTHER STUDY
Graduate Careers and Achievements
Students graduating with a degree in Economics from Queen’s are well placed to secure a range of employment opportunities in economics and related areas in the public and private sectors. In recent years, students have secured positions in economic analysis and appraisal with a range of government and other public sector organisations, specialist careers in banking and investment appraisal, as well as more generalist positions in economic consulting. Typical career destinations of graduates include:
• Economic Consulting
• Accountancy
• Financial Consulting
• Managers and Administrators in areas such as market research, advertising, sales and personnel
• Education, health or government departments

Further Study
Further study is also an option open to Economics and Accounting graduates. Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School website.

90% of Economics students were satisfied with their course according to the National Student Survey in 2018.

“This degree teaches me to think critically about real-world economic problems, understanding how problems occur and how they can be resolved through market theory. It has allowed me to gain the necessary skills for employment such as quantitative, analytical, computing, presenting and writing. The broad range of subjects means that I can experience the various areas before deciding on which area I want to specialise in.”

Amy Gamble
BSc Economics and Accounting
**ECONOMICS WITH FINANCE**

This degree allows students to understand how the economy and the financial system interact. The major in Economics includes an analysis of macro and micro-economic principles, whilst the minor in Finance provides insights into financial institutions and markets. This combination provides an excellent platform for graduates to pursue a career in economics, finance and related industries.

**COURSE CONTENT**

**Year 1**
- The Economy (full year module)
- Mathematics for Economists
- Accounting
- Statistical Methods
- Financial Institutions and Markets

**Year 2**
- Economic Growth
- Financial Market Theory
- Microeconomics
- Macroeconomics
- Introduction to Econometrics
- Financial Decision Making

**Year 3**
- Capital Markets
- Corporate Finance and Derivatives
- Applied Econometrics
- Corporate Finance and Derivatives
- Capital Markets
- Financial Institutions and Markets

Students will be able to choose three additional modules from a range which may include:
- Economic History
- Labour Economics
- Public Economics
- International Economics
- Economics Dissertation
- Economics of Networks and Institutions

**WHY QUEEN’S?**

**Student Satisfaction**
90% of Economics students were satisfied with their course according to the National Student Survey in 2018.

**Placements**
Economics with Finance students may take an optional placement year after their second year. Recent placements from students studying economics and business economics include: PwC, KPMG, Citi, Oxford Economics, Belfast City Council; First Derivatives, and Tayto Group Ltd.

**Student Experience**
Students can join the Economics Society, a student-run organisation which aims to educate its members on the use of economics in practice through guest speakers, field trips abroad and educational seminars.

**Trading Room**
Students have access to Bloomberg software, a market leader in financial news, data and analytics, which is used by many financial institutions. The FinTrU Trading Room allows for an interactive and exciting learning environment which brings textbook theory to life.

**Prizes and Awards**
Top-performing students are regularly awarded prizes, scholarships and internships from leading companies including:
- Shaw Memorial Prize for best-performing second-year student in BSc Economics
- Foundation Scholarships for best student in Economics Level 1 and Level 2
- KPMG Prize is awarded to the best graduate in the BSc Economics degree
- McKane Medal is awarded to the best final honours student in Economics

**Entrance Requirements**
- ABB + GCSE Mathematics grade A/7
- For students whose first language is not English: An IELTS score of 6.5 with a minimum of 5.5 in each test component or an equivalent acceptable qualification.

**CAREERS/FURTHER STUDY**

**Graduate Careers and Achievements**
Students graduating with a degree in Economics from Queen’s are well placed to secure a range of employment opportunities in economics and related areas in the public and private sectors. In recent years, students have secured positions in economic analysis and appraisal with a range of government and other public sector organisations, specialist careers in banking and investment appraisal, as well as more generalist positions in economic consulting.

**Typical career destinations**
- Professional Economists
- Accountancy
- Financial Consultants
- Teachers
- Managers and Administrators in areas such as market research, advertising, sales and personnel
- Education, health or government departments

**Graduate Employers**
PwC, KPMG, Capita, Ulster Bank, Citi, Northern Ireland Civil Service, The Treasury, Dow Chemical, BT.

**Further Study**
Further study is also an option open to Economics with Finance graduates. Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics, as shown on the Queen’s Management School website.

**90% of Economics students were satisfied with their course according to the National Student Survey in 2018.**

**“The course provides a balanced and comprehensive understanding of economics and finance. Final year provides the flexibility to choose modules that reflect my interests and career aspirations. Since year one at Queen’s I have developed a strong skill set due to rigorous academic assessment combined with constant exposure to high quality academic staff and students.”**

Mark Carvill
BSc Economics with Finance

**Entrance requirements**
a: admissions@qub.ac.uk
t: +44 (0)28 9097 3838

d: Chris.Colvin@qub.ac.uk
www.qub.ac.uk/EnglishLanguageReqs

**Course information**
Dr Chris Colvin
Programme Director, BSc Economics
Queen’s Management School
e: chris.colvin@qub.ac.uk
t: +44 (0)28 9097 4735
w: qub.ac.uk/mgt
FINANCE

Finance is about making and managing money. It can involve investing in the stock market, trading in currencies and derivatives, or making lending decisions in banks. Students who study the BSc Finance with a Year in Industry degree at Queen’s will gain the skills and knowledge that are needed to succeed in the financial industry. A placement year with a financial institution is integrated into this degree. A dedicated placement team supports students through the application process, and helps them to find high quality opportunities.

COURSE CONTENT
Six modules are taken in each of Years 1, 2 and 4. In Year 3, students undertake a paid placement in a financial environment for a minimum of nine months.

Stage 1
• Financial Reporting and Analysis
• Instruments, Markets and Institutions
• Mathematics for Finance
• Economy, Society and Public Policy 1
• Economy, Society and Public Policy 2
• Statistical Methods

Stage 2
• Behavioural Finance
• Introduction to Econometrics
• Investment Analysis
• Futures and Options
• Monetary Theory
• Excel and VBA

Stage 3
Placement (internship with a financial organisation)

Stage 4
• Corporate Finance
• Financial Econometrics and Data Science

Plus four modules from:
• Capital Markets
• Fixed Income Instruments
• Financial Bubbles and Crises
• Financial Engineering
• International Finance
• Python for Finance

WHY QUEENS?
Professional Recognition
The BSc Finance at Queen’s has been accepted into the Chartered Financial Analysts (CFA) University Affiliation Program.

Placements
During the third year of the degree, students complete a 9 to 12 month placement within a financial institution. These placements are usually in Belfast, Dublin, or London, and can involve companies such as Goldman Sachs, Morgan Stanley, the Bank of England, FinTrU, First Derivatives or KPMG. The placement year gives students excellent experience that matches employers’ expectations, and provides a competitive edge when seeking graduate employment.

World-Class Facilities
You will have access to Bloomberg terminals in the FinTrU Trading Room, giving students the skills, experience and knowledge necessary to prepare them for a career in the financial services sector.

Student Experience
Students can take part in the Queen’s Student Managed Fund, which gives participants the opportunity to invest real money and manage the risk of their portfolios. Students rate the course very highly, giving satisfaction rates averaging 93%, over the last five years in the National Student Survey.

Prizes and Awards
Top-performing students are regularly awarded prizes and scholarships from leading financial companies, eg Morgan Stanley, KPMG, Ulster Bank and Citi.

CAREERS/FURTHER STUDY
This programme closely reflects the real-world finance and investment environment and focuses on the applied skills that employers look for.

We regularly consult and develop links with a large number of employers including all the major finance employers in Northern Ireland, Republic of Ireland and Great Britain. We host annual employer liaison meetings for the course as well as annual finance careers fairs at which students can engage with a range of employers on a one-to-one basis.

Students are also offered exposure to experts from the London financial markets, who share their industry knowledge and advice.

Graduate Careers and Achievements
Our graduates find employment in investment banks, corporate banks, building societies, insurance houses, stockbrokers, investment banks, accountancy and actuarial firms, specialist financial and private equity companies as well as in the finance functions of more general companies.

Typical career destinations of graduates include:
• Financial Analysts (in bonds, equities and derivative products)
• Fund Managers
• Treasurers
• Financial Planners
• Wealth Managers
• Accountants
• Financial Economists
• Forensicists
• Corporate Lenders

Recent graduate employers have included: Allstate; Bank of Ireland; Citi Group; Delta Index; Energia; Ernst & Young; FinTrU; First Derivatives; Goldman Sachs; HSBC; Kerr Henderson; KPMG; Mercer Plc; Morgan Stanley; Nationwide Building Society; Nomura Bank; Oxford Economics; PIMCO; PwC; Safanita Asset Management.

Further Study
Students can choose from a wide range of Master’s programmes as well as a comprehensive list of research topics; see the School website for further information.

Queen’s Management School is committed to the continuous improvement and enhancement of all of its degree programmes. New modules may be developed and included to replace or enhance those which are mentioned in this brochure.

“Fantastic. I think it’s great that Finance students have access to Bloomberg terminals from first year: it is a big advantage over other finance degrees. The placement year is also an invaluable opportunity to develop professional skills, work out your career path, and secure graduate job offers going into final year.”
Karin Cassidy, BSc Finance

WHEN IS QUEENS RANKED 8TH IN THE UK FOR ACCOUNTING AND FINANCE (Complete University Guide 2020)

Entrance requirements
e: admissions@qub.ac.uk
www.qub.ac.uk/mgt

t: +44 (0)28 9097 4537

E: Aine.Gallagher@qub.ac.uk

Programme Director

Áine Gallagher
Course information

Queen’s Management School
This degree seeks to develop graduates with a global mind-set that have the necessary business and cultural skills to work in a global marketplace. All organisations are now operating in a competitive global arena, seeking to expand and develop beyond their national borders. Success in foreign markets requires knowledge of how to adapt to local cultures, languages and customs as well as an understanding of fundamental business theories and practices. Global leaders ultimately cultivate cultural intelligence by travelling to and working in different cultures, developing and applying both their business and language skills. The International Business with a Language degree at Queen’s Management School provides a platform for developing the required knowledge and skills to pursue a career in our globally connected business world.

**COURSE CONTENT**

This four-year BSc Honours degree in International Business with a Language is delivered by Queen’s Management School (Major) and the School of Arts, English and Languages (Minor).

Courses in language are offered: French, German, Portuguese, Mandarin Chinese.

Course in business are offered: Marketing, Economics, Accounting and Organisational Behaviour.

The four years of the degree are outlined below.

**Year 1** - Providing a Platform

- The first year covers the fundamentals of business in a global environment.
- Modules in Global Business Environment, Marketing, Economics, Accounting and Organisational Behaviour provide a platform for developing knowledge across a variety of international business functions.
- You will also develop your language skills with a focus on professional language skills, improving grammar and increasing your understanding of broader cultural issues.
- You can undertake summer internships and international study tours in your first year.

**Year 2** - Specialisation and Preparation

- The second year provides you with the option to specialise in areas of interest. You can choose from Leadership & Change, Data & Statistics, Operations Management, HRM and Digital Enterprise, while also covering International Business and Cross Cultural Management.
- Your language abilities are further developed with a focus on developing skills necessary for working abroad, linguistically, professionally and personally.

**Year 3** - International Placement – Developing Cultural Intelligence

- You will undertake a compulsory international work placement in a country which speaks your chosen language.
- The aim is for you to develop your professional, cultural and language skills while working in a dynamic international organisation.

**Year 4** - Enhancing your Global Mind-set

- You will undertake compulsory modules in Global Strategy as well as Consultancy or Business Start-up. Other options include PwC in Madrid, KPMG in France, Inbani in Lisbon and Deutz in Berlin.
- As a result of the exposure to language and cross-cultural knowledge, you will be a skilled professional, cultural and language partner.

**Year 4** - International Placement – Where in the world

On this program, you will have the unique opportunity to undertake a compulsory international work placement. This placement is undertaken in a country which predominantly speaks your chosen language. This is an integral part of the degree, providing students with the fluency and confidence to communicate and work effectively in an international business environment. You may also have the opportunity to supplement this work placement with a period of study abroad.

Students must complete a minimum of at least 9 months on placement abroad, or 6 months on placement abroad and 3 months study abroad in a university, in a country which speaks your chosen language. You will be required to work for a minimum of 9 months in a salaried position(s), and have an option to do this across multiple placements. You will work in a business related role which may span multiple industries, organisations and functions. Students have worked in a wide variety of business roles across Marketing, HRM, Supply Chain, Operations and Strategy functions.

Current and past placement companies include PwC in Madrid, KPMG in France, Inbani in Lisbon and Deutz in Berlin, Hugo Boss in Germany.

**Entrance Requirements**

**A-level:**

- **BSc Honours International Business with French:** 4 yrs (N2R2)
- **BSc Honours International Business with German:** 4 yrs (N2R2)
- **BSc Honours International Business with Mandarin Chinese:** 4 yrs (N2R8)
- **BSc Honours International Business with Portuguese:** 4 yrs (N2R2)
- **BSc Honours International Business with Spanish:** 4 yrs (NIR4)

**FOR ENTRANCE REQUIREMENTS:**

**FOR ENTRANCE REQUIREMENTS:**

**BSc Honours International Business with French:** 4 yrs (N2R2)
- **French:** normally A-level French grade B or AS-level French grade B or GCSE French grade B or evidence of linguistic ability in another language.
- **German:** normally A-level German grade B or AS-level German grade B or GCSE German grade B or evidence of linguistic ability in another language.
- **Mandarin Chinese:** normally evidence of linguistic ability in another language.
- **Portuguese:** normally A-level Portuguese grade B or AS-level Portuguese grade B or evidence of linguistic ability in another language.
- **Spanish:** normally A-level Spanish grade B or AS-level Spanish grade B or evidence of linguistic ability in another language.

**Note:**

- If the language is studied at a higher level then the grade required at that level must be achieved.
- If the language is studied at a lower level then the grade required at that level must be achieved.
- For students whose first language is not English
- An IELTS score of 6.5 with a minimum of 6.0 in each component of an equivalent acceptable qualification, details of which are available at: qub.ac.uk/EnglishLanguageReq

**CAREERS/FURTHER STUDY**

The first cohort of graduates from this programme completed their studies in July 2012 and have secured a range of positions in local, national, regional and multinational organisations. Students who have completed this course have developed careers in areas such as global marketing, corporate finance, consulting, brand management and risk investment in companies such as Google, Louis Vuitton-Moet Hennessy in New York, L’Oréal in London, Amazon in Madrid and HBO in New York, PwC, KPMG, EY and Coca-Cola. This course also provides an ideal foundation for graduates to progress on to Master’s degree courses in a variety of interdisciplinary subject areas, with some of our graduates progressing to undertake PhDs and become Professors. Career options are extremely varied and the employment opportunities for our International Business with a Language graduates remain strong.

**Graduates from this course have gone on to work for:**

- Google, Louis Vuitton-Moet Hennessy in New York
- L’Oréal in London
- Amazon in Madrid
- HBO in New York
- Swiss Airlines in Switzerland
- PwC, KPMG, EY, Coca-Cola and many more well recognised international organisations.

**“Studying International Business with French has been one of my best decisions so far. During my placement year, I was working in Luxembourg for EY and I had the opportunity to put my theoretical knowledge into practice and strengthen my business acumen - all done in a foreign language. It was a life-changing experience that opened many more well recognised international opportunities.”**

Emi-Iordache Platis

BSc International Business with French Graduate 2019

Currently Business Development Associate

**Entrance requirements**

- e: c.conroy@qub.ac.uk
- t: +44 (0)28 9097 3838

**Course information**

Dean of School: Programmes Director

Queen’s Management School

Dr Kieran Conroy

Programmes Director

Queen’s Management School

e: k.conroy@qub.ac.uk

t: +44 (0)28 9097 5458

w: qub.ac.uk/mgt

**International Business with a Language**
ABOUT BELFAST AND NORTHERN IRELAND

Belfast itself is a fun city on the current ‘Must See’ destination lists. It is also the safest region in the UK (British Crime Survey 2015/16). Awash with enthusiasm, culture and that famous Irish friendliness, students can also explore:

• Game of Thrones’ film location and activity tours.
• Beautiful scenery and outdoor adventures such as the Giant’s Causeway or hiking in the Mourne Mountains.
• Titanic Belfast is the World’s Best Visitor Attraction (World Travel Awards 2016).
• Great entertainment and nights out: a buzzing arts and social scene from festivals, theatre and international events to historic pubs, stylish bars and brilliant shopping.
• Northern Ireland: happiest place in the UK (Office of National Statistics 2016) alongside the lowest student rent in the UK (NatWest Student Living Index 2019).
• The rest of the UK, Ireland and Europe with accessible airport and transport links to most major cities.