INTRODUCTION

The Queen’s MBA brings together the academic excellence of one of the UK’s leading research Universities, with the innovative spirit of Belfast. Designed and delivered by Queen’s Management School and The William J. Clinton Leadership Institute, the program supports professionals looking to accelerate their careers.

The program challenges you, through an intensive set of experiences, to transform as an individual and develop as a leader. Sharpening the adaptive skills and lateral, entrepreneurial thinking needed to transform organisations, whilst developing the personal and professional characteristics and skills of a cosmopolitan, ethically aware leader. This is enabled by a transversal approach to teaching and learning, with modules delivered and assessed in ways that build on each other in order to develop integrated thinking and mindsets. Whilst elective modules provide opportunities to rethink how value is created through Business Analytics and Social Innovation. These outcomes are enhanced through a strong focus on applied and practical learning. The MBA project, challenge week assessments, which utilise design thinking and management consulting processes, and international study trip, provide exciting experiential learning opportunities where theory is put into practice. These experiences also engage you with local and international companies and organizations, providing excellent opportunities to build your networks.

The integrated and applied design of the Queen’s MBA equips you to start transforming your career.

All major UK cities are within an hour’s flying time of Belfast.

Michael Aldous  
Director Queen’s MBA
PROGRAM THEMES

The Queen’s MBA is strongly influenced by its environment. Belfast has undergone a significant transformation to become a world leading city in innovative hi-tech sectors such as cyber security and fintech. Queen’s Management School and the Clinton Leadership Institute play an important role in these ongoing processes. The MBA draws on this expertise to support students develop transformational and innovative mindsets.

Transformational Leadership

Grand challenges and wicked problems create complex environments in which organizations operate. New types of leadership are required to navigate this complexity and seize emerging opportunities. Through the MBA you examine what it means to be a leader in the 21st Century, analysing global trends and examining their impact on decision-making. The program helps you to develop the skill sets necessary to thrive in new leadership roles by encouraging you to step out of your comfort zone and take on new challenges, making decisions under uncertainty. Key to this is an understanding of team effectiveness, and how to build, work constructively with, and negotiate outcomes in, diverse multi-cultural teams. The program supports you to cultivate advanced interpersonal skills enabling you to motivate, engage, influence and inspire others to greater levels of achievement. Throughout this process, you will engage in reflective learning and continuous professional development.

“The MBA at Queen’s invites guest lecturers from all over the world, from all kinds of business backgrounds. That was the eyeopening part of the experience. You got to speak to them about their business challenges and how they solved them and how they used resources to solve particular problems. When you are meeting these people one on one, you get the benefit from relationship building and peer interactions and networking. The MBA at Queen’s changed my life and my focus. It taught me to look at the world I was operating in in a different way. There is a strong focus on leadership development as well as international business. It teaches you about the different styles of leadership. The programme gave me the tools and techniques to develop systems to jump between the different styles to be a more effective leader. The MBA really helped me grow and mature both as a manager and as a leader and as an overall professional executive. Personally, it enabled me to go from a manager to a leader which got me to the job I wanted to do for 17 years.”

Ciaran Harvey
Senior Managing Director and CIO,
Pramerica Systems Ireland and Prudential
El Paso at Prudential Financial

The MBA at Queen’s...taught me to look at the world I was operating in in a different way
Entrepreneurship and Innovation

Entrepreneurs and small businesses are the lifeblood of the economy, driving economic development through innovation and job creation. Through the MBA, you will unleash your creativity and cultivate an entrepreneurial mindset. You will explore techniques for the generation of new ideas and business models, and consider an approach entrepreneurial management. This is achieved by practising innovative methods such as design thinking, and critically evaluating alternative business models for creating value. This enhances your ability to identify entrepreneurial opportunities, enabling you to generate new innovative ventures or transform existing organisations. Through the MBA Project you have the opportunity to develop your own business plan, and learn how to translate your ideas into a commercially viable enterprise.

Transversal approaches

During the year, modules build upon each other with each focused on developing distinct managerial mindsets: starting with ‘Making sense of a complex world’, continuing into ‘Making decisions’, then to ‘Organising and implementing’ and finally ‘Integrating knowledge’. These transversals are made up of modules which cover the core MBA topics of strategy, marketing, economics, leadership, entrepreneurship and accounting and rethinking capitalism which includes corporate finance. The transversals encourage critical thinking and questioning of the status quo by integrating analysis drawn from multiple perspectives. These learning outcomes are supported through assessments which thematically link the modules.

“I have always been interested in entrepreneurship, however I have never had the freedom of thinking in the past to be able to bring ideas forward with such precision and such thought. The MBA gave me the freedom to explore my business idea ‘BellaMoon’, a new breastfeeding product, and allowed me to examine BellaMoon on a micro scale and a macro scale through all stages of development. I then tapped into the wider Queen’s network at Enterprise SU. They helped me through the process of applying for various student funding competitions, specifically the Santander Universities competition, of which BellaMoon became the ultimate winner. The MBA has changed my life. It has given me the freedom to do things that I have always wanted to do and it’s provided me with the focus to go forward with my business plan.”

Irene Breen
MBA graduate and founder of BellaMoon, previous winner of Santander Universities Entrepreneurship competition
In the program, a variety of teaching and learning methods are utilized. Lecture-style presentations provide a foundation for knowledge development, but the predominant learning methods are interactive and depend on the active participation of students. Classes include practical elements to demonstrate the use of tools and software relevant to your studies, while many include the use of games, experiential activities, and case studies to illustrate and open discussion around the application and utility of management theories, frameworks, and tools. Teaching and learning is supported by Canavs, a Virtual Learning Environment (VLE).

Self-directed study is a critical part of MBA life. Reading, engagement with online learning resources, assignment research, and preparation work, are essential to ensure a good MBA experience. There is also a strong focus on group learning and assessment. This is designed to develop both your intellectual and interpersonal skills. There is a strong focus on developing leadership attributes and team building skills through group work.

**Assessment**

A combination of class tests, continuous assessment, and a dissertation thesis delivered through the MBA Project form the assessment methods used throughout the program. Continuous assessment methods may include: individual essays, individual and group reports, and presentations, and data exercises. The dissertation combines a written thesis, executive summary, and presentation.

### PROGRAM STRUCTURE

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Teaching and Learning

Throughout the program, a range of teaching and learning methods are used. Lecture-style presentations provide a foundation for knowledge development, however, the predominant learning methods are interactive and reliant on the active participation of students. Classes include practical elements to demonstrate the use of tools and software relevant to your studies, whilst many may include the use of games, experiential activities, and case studies to illustrate and open discussion around the application and utility of management theories, frameworks, and tools. Teaching and learning is supported by Canavs, a Virtual Learning Environment (VLE).
Developing as a Manager and Leader

This module positions Management and Leadership Development as a key theme running through the Queen’s MBA. The module will ensure that MBA students understand the different roles leaders play in organisations, consider how leadership is central to addressing the grand challenges all organisations currently face, whilst practically developing your leadership skills, behaviours and impact.

FULL-TIME AND PART-TIME MBA

During the regular teaching term, Full-Time MBA students should expect to be in taught classes on 3 days per week (Monday-Friday). Part-Time MBA students will be in class on 1-2 days per week depending on the semester class load. Classes will typically be scheduled in the afternoon and evening to minimise the time required away from work during normal office hours. However, there will be a number of key interventions and assessments that may require attendance at other times. These will be communicated in advance.
**MODULE OVERVIEW**

**SEMESTER 1**

**MAKING SENSE OF A COMPLEX WORLD**

*Economic Environment* - Introduces some of the key insights in microeconomics about how consumers and firms behave and how they interact in markets. The module also examines how whole economies behave (macroeconomics) and interact with one another.

*Rethinking Capitalism* - Exposes managers to fundamental concepts of corporate finance, providing tools to understand how to value organisations and analyse their performance. It subsequently introduces current debates about the sustainability of the capitalist model, and considers alternatives that may significantly affect how organisations operate in the future.

**MAKING DECISIONS 1**

*Operations Management* - Examines the strategic role that the operations function can play and the centrality of the supply chain for competitive advantage. It explores the key trade-offs faced by managers while highlighting the links between operations, supply chain management, marketing, strategy and accounting.

*Entrepreneurship* - Entrepreneurship and new venture creation have been described as the ‘engine’ of the economy. This module develops a better understanding of how to foster an entrepreneurial mind-set and processes to realise its full potential, both in terms of start-ups and established firms.

**SEMESTER 2**

**MAKING DECISIONS 2**

*Marketing* - This module builds understanding of how marketing contributes to the competitiveness and survival of businesses, and provides exposure to critical marketing insights, tools, and techniques.

*Accounting and Financial Management for Decision Makers* - All managers have to interpret and apply financial information in their decision-making. This module introduces accounting and financial management concepts and techniques to enable students to participating in financial decision-making and evaluating business performance.

**ORGANIZING AND IMPLEMENTING**

*Strategic Management* - Successful organizations identify how they create value for their customers and stakeholders, harnessing their capabilities to realise competitive advantage. The aim of this module is to review how firms’ achieve this through processes of strategic analysis and planning.

*Leadership, Change and Organization* - Studying organizations from a range of perspectives including organizational structures, human relationships, ethics, political processes and organizational symbols, this module enables students to understand the complexities of organizational behaviour, leadership and change.
SEMESTER 3

ELECTIVE MODULES:

Business analytics - Allows students to learn how data can be used to make predictions, and how to effectively represent data using advanced visualisation techniques, including hands-on experience with some of the latest data visualisation and analytics tools.

Social Innovation and Business Planning - Building on the Entrepreneurship module, Social Innovation looks to explore the emerging patterns, models (e.g. social enterprises), and ideas around social innovation and entrepreneurial solutions. The module strengthens students’ understanding of the roles of innovation and scaling, and exposes them to the potential of innovation for creating value.

“My time at Queen’s University Belfast was the happiest memory of my life. As an international student ambassador for Queen’s University, the openness of Queen’s University had always encouraged me to discover and learn the advantages of everyone. By organizing and participating in many international student activities, I had made more friends and known a better world. As a MBA graduate with distinction, the strict academic requirements of the MBA project had always inspired me to do my best. The combination of the MBA project and the Clinton Leadership Program had helped students sort out the path of career development. As a human resource manager, the most important thing that I learned from Queen’s University is never stop getting better. No matter in my daily work or key projects, I insist on innovation and use the best methods to achieve the best results.”

Oliver Kuo
Human Resources Manager,
Beijing Infrastructure Investment Co., Ltd.
MBA EXPERIENCES

**MBA LAUNCH** - The MBA kicks off with LAUNCH, an intense week-long induction. This is an integral element of the program and designed to ensure you gain the most from the MBA. LAUNCH introduces you to key people and processes at the Management School and University, as well as learning and careers support available throughout your studies. You will then spend time reviewing the learning skills needed to succeed in the program, particularly focusing on academic writing and conventions. A residential period in the beautiful countryside of Northern Ireland allows you to network with your cohort, as the focus turns towards leadership and team building. You will spend time reflecting on your own leadership capabilities, and practically explore issues around successful group management. The week includes opportunities to explore and learn about Belfast, helping you understand how the city shapes your MBA experience and to begin to build your network.

**Challenge Week Assessments** – Two assessed challenges expose students to different mindsets for innovation and problem solving. The Challenge weeks integrate knowledge and apply theory into practice, through intense week-long engagements with faculty, expert facilitators, and client organizations.

“We had the Design Sprint as a part of our MBA program. Each group was given a problem for which we required a solution. In order to get to a solution we had to go through the five stages of Design Thinking: Empathize, Define, Ideate, Prototype, Test. After going through these 5 stages, we had to present and pitch our prototypes. This was by far one of the most amazing experiences I have had in my academic life.”

Sanjida Chowdhury
External Auditor at KPMG Kuwait,
Queen’s MBA Student

“This was by far one of the most amazing experiences I have had in my academic life.”
Entrepreneurial Challenge
This draws on Design Thinking. It encourages creative problem-solving and customer-centric innovation. A ‘Design Sprint’ illustrates a live business problem with an ideas pitch at the end of the week for students with external clients.

Consulting Challenge
The challenge is based on Management Consultation Practice. A consulting masterclass considers client engagement, problem analysis, organisational and strategic problems, with students presenting business problem recommendations at the end.

International Study Tour – Integrated into the program, the tour is linked to Social Innovation and Business Planning and Business Analytics elective modules. Students will be assessed on the study tour and learning is part of the assessment. Company visits and other activities give insight into working cultures, business environments and global business trends.

The most recent tour to San Francisco, one of the most dynamic and innovative business hubs in the world, saw students visit leading firms including, Netflix, Cloudera, Shell, Oracle, Kiva and Walmart, allowing them to network with executives and entrepreneurs to understand how these sectors are developing.

“For me, the MBA was a step into an ocean of cosmic opportunities. The program prepared me to live and work in a world which goes far beyond my bounded rationality. The program encouraged team work in which were grouped according to our cognitive and behavioural aspects in order to learn from each other and develop out managerial and leadership capabilities. This program challenges and supports you to be a market leader more than just a follower. These are skills that have helped me be ready and thrive in real time markets.

Every individual is primed to express their uniqueness and be a driver of change. The beauty of the program is that it educates you to unify in diversity and adhere to your strengths while overcoming your weakness through team building, networking and negotiations.”

Azhar Murtuza
MBA Graduate and founder of Born Maverick Vegan Beverages Ltd
**MBA Project** - The MBA is capped with a 4-month Project that allows you to integrate and apply your learning from across the program into an organisational or entrepreneurial challenge. You can either design and conduct a consulting project to investigate a live management issue or explore a new business opportunity by developing a comprehensive business plan.

The project allows you to demonstrate your ability to conduct independent research and analysis in a live setting. Applying consulting and research skills learnt on the program the project will enable you to deliver a coherent, well-organised analysis of a business problem or opportunity. The project leads you to develop actionable recommendations that will take the business or new venture forward, resulting in the creation of new competitive advantage.

You will be supported in identifying a suitable client and defining the problem or opportunity by the MBA Project Coordinator, and faculty mentors will support you in delivering and writing up the project.

“My MBA at Queen’s equipped me with skills that enhanced my professional and personal development. Multiple group assignments, presentations and consultancy projects during the program laid the foundation to build upon communication, collaboration and research. Shortly after completing the MBA, I was hired by Gartner as a Research Specialist. At Gartner, I work with distinguished stakeholders to author content that cuts across functions on the next-generation workforce.

My MBA experience taught me the value of time management as I was involved in multiple assignments such as studies, work in the career development cell of the university and as a university ambassador in India and participation in a study tour to Brussels. The professors in the MBA provided continuous guidance on projects and academic writing and interactions with my peers increased my cultural awareness and forged long lasting friendships.”

Shreya Mohal
Senior Specialist, Research at Gartner
New Delhi, India

“Shortly after completing the MBA, I was hired by Gartner as a Research Specialist”
INDUSTRY ENGAGEMENT AND CAREERS

Through a year-long leadership development module, and guided by coaches from the Clinton Leadership Institute, you will develop insight and self-awareness required for effective leadership in a global context.

Career and Personal Coaching – A blend of coaching and skills sessions allows you to consider issues around authentic and ethical leadership, cultivate your own leadership style, whilst developing teambuilding, negotiation and communication skills. You will have one-to-one sessions with expert careers coaches with a focus on building employability. This will include personal CV analysis, guidance on how to future-proof your career, as well as interview preparation and interview skills training to enable you to stand out in a competitive labour market.

Professional Development Programme (PDP) – the Professional Development Program is a series of masterclasses delivered by industry experts that equips you with skills to manage and advance your career. Within the PDP Track you will learn how build your own personal brand and professional online profile to differentiate yourself from the crowd, develop effective media management skills including reputation management and conducting TV and radio interviews, and learn how to plan, deliver, and lead successful projects.

Business Engagement – Industry speakers and practitioners participate throughout the program, giving masterclasses and taking part in classroom discussions. You apply what you learn to solve real business problems through live challenge assessments presented by local firms and entrepreneurs. The challenges are intense experiences that test both your problem solving abilities, and your team building skill, allowing you to reflect on both your personal and professional development. Live case studies enhance and underpin theoretical learning and help you draw the connections between theory and practice.

Throughout your MBA you will have opportunities to visit the headquarters of leading organisations both at home and overseas. These field trips will give you an on-the-ground view of business operations across industry sectors, and provide direct access to decision makers at high profile firms. Similarly, the MBA Project and Challenge Weeks offer excellent opportunities for networking with industry experts, and develop your corporate connections.

Career Advancement – Engagement with industry executives and entrepreneurs connects you to corporate networks, allowing you to accelerate your career progression. Recent MBA graduates have progressed to employment in a variety of international management positions including, CEO of a new business start-up, Director of a global consultancy, Business Analyst and Management Consultant, International Marketing Manager and Financial Trader.
Entrepreneurship Visa – International students who complete the MBA at Queen’s can apply for a post-MBA entrepreneurship visa based on successful completion of the course and acceptance of business idea and plan. Aspiring entrepreneurs can develop a business plan as part of their MBA coursework, and will receive the guidance, mentoring, networking and fundraising opportunities they need to bring their ideas to market. Training in business planning, pitching and access to potential sources of funding are all provided via Enterprise SU. Entrepreneurship challenges within Queen’s include a Dragon’s Den competition, Santander Universities Entrepreneurship Awards, and InnovateHer.

Professional Recognition – Chartered Institute of Management Accountants (CIMA) offers several exam exemptions to MBA graduates from Queen’s. MBA students will have the option of exemptions from CIMA’s BA1-BA4, E1, E2 and E3, or they can choose to take the CIMA Masters Gateway exam (in which case they will also receive the exemption from E3, leaving just 4 exams to complete the exams component of the CIMA Professional Qualification). Both options represent an accelerated path towards the qualification, and the decision is based on individual students’ progress in accounting.

More information is available from the MBA programme office or on the CIMA website: go.qub.ac.uk/StartingCIMA
A CITY WITH INNOVATION AT ITS HEART
Belfast’s young, dynamic population translates into a thriving business community with a determination to succeed.

A PROFESSIONAL CITY

INNOVATION AT ITS HEART
This is a place where innovators and entrepreneurs can find the support network and urban workspaces they need to nurture success.

A city with innovation at its heart, technological advances infiltrate every sector, helping to build our competitiveness on the global stage.

HOME TO THE WORLD’S BIGGEST COMPANIES
The prevalence of venture capitalists, business angels and private investors mean that young, high potential companies are booming in the city.

In fact, Belfast is ranked in the top 10 cities in the UK to develop a digital career (Monster’s Digital Cities, 2019).

There are almost 900 international companies located in Northern Ireland, making Belfast the second most successful city in the UK (after London) for attracting US trade.

Belfast is also one of Europe’s top 10 small cities for Foreign Direct Investment strategy (Financial Times, FDI European Cities of the Future, 2018).

The Titanic Quarter has become an economic and technological powerhouse, hosting global companies such as Citi, Microsoft, IBM and HBO. Catalyst Inc, formerly the NI Science Park, houses 200 companies which are spearheading tech innovation. It is also the home of Queen’s globally-renowned Centre for Secure Information Technologies which has helped to create 1,100 new jobs in cyber security in Belfast over the past three years.

A LOW COST OF LIVING
Northern Ireland has the lowest student cost of living in the UK. In fact, it’s over £5,000 per year cheaper for students to live in Northern Ireland compared to London (Which? University, 2018). At an average of £90 per week, Belfast was found to have the cheapest weekly rent compared to anywhere else in the UK in 2018 (Marbles.com).

The average student’s cinema ticket costs £4.95 and just £4 in Queen’s Film Theatre – less than half the price of London.
GETTING AROUND
Belfast is a compact city, best explored by foot or by bicycle. The city’s popular Belfast Bikes scheme has cycle racks located all over the city. There are good bus and train services, with student travel discounts widely available.

A CITY OF CULTURE
Beautiful architecture, art galleries and museums, such as the Ulster and Titanic Museums, shape the city’s unique character. There’s a thriving music and arts scene in a modern cultural landscape of cool gig venues, pop-up theatres and urban festivals.

Queen’s University is at the heart of a city of artists, poets, writers and musicians celebrated in the Cathedral Quarter, with its busy restaurants, pubs and arts venues, such as The MAC and the Black Box. The energy of the city is tangible in the legendary nightclubs, artisan cafes, cloth-cap bars and cobbled streets, where street art, street food and street markets deliver a colourful punch at every turn.

Northern Ireland, Lowest Cost of Living in the UK
(Which? University, 2018)
We’re globally ranked
Dubbed Ireland’s Oxbridge, Queen’s is the UK’s ninth oldest university and forms part of the elite Russell Group – the UK’s Ivy League.

Live-action learning
Through our real-world consultancy project option, you’ll spend three months working with the client organisation to deliver effective solutions. During an in-class Consulting Challenge, you’ll work as a team with partners from leading consulting firms to solve practical business challenges, incorporating ideas from class, and preparing an Executive Board presentation at the end.

A unique global perspective
The MBA at Queen’s includes a week-long study tour to the USA, and an off-campus residential trip to the scenic Causeway Coast, focused on team-building and personal planning, which contribute to your intensive journey of personal and professional development.

One-on-one career coaching
We offer one-on-one coaching from a leading industry mentor, personal CV analysis and career advice and interview skills training.

QUEEN’S MANAGEMENT SCHOOL – A GLOBAL NETWORK
Queen’s is a truly international university, ranked 16th in the world for global outlook*. With links to over 250 universities and 3,000 companies around the world, we offer a universal student experience and career-defining access to our inspiring worldwide network.
Our innovative teaching
Rather than stand-alone modules, the programme progresses through a series of developmental ‘mindsets’, in which academic topics are integrated through experiential learning.

A tailor-made leadership programme
You’ll benefit from individual training and coaching in personal development, participation in high performing teams, presentation skills, communication and networking strategies.

Privileged access to an inspiring network
At our Industry Masterclasses, leaders in their field meet with MBA students, presenting on their area of expertise. You’ll also receive automatic membership of the MBA Association of Ireland, which grants access to a range of networking opportunities.

Reduced tuition fees through scholarships
Queen’s Management School is offering 3 scholarships of £5,000, 4 scholarships of £2,500 and 5 scholarships of £1,000.
APPLICATION, FEES AND FUNDING

Applications are submitted online via the Postgraduate Applications Portal (go.qub.ac.uk/pgapply). Applicants must provide a full and up-to-date Curriculum Vitae together with a detailed Personal Statement as part of the application process. Eligible applicants will be interviewed. The online system also allows application for funding where appropriate. A step-by-step guide on the application and admissions process is available at go.qub.ac.uk/pgapplicationguide. If you need further advice, please contact: postgrad.admissions@qub.ac.uk

When to Apply

We recommend that you apply as early as possible, so arrangements can be made for interviews. In addition, international applicants need to allow sufficient time to obtain a student entry visa.

Acceptability of Qualifications for Admission

For admission, a 2:1 Honours degree from a UK or Republic of Ireland Higher Education Provider, or an equivalent qualification acceptable to the University is normally required. Professional qualifications and/or experience may be considered in combination with academic qualifications for entry. All applicants will normally have a minimum of five years’ full-time, post-graduation employment experience, preferably in a management capacity. In certain circumstances, three years’ experience may be considered on a case-by-case basis. Whilst not a requirement, applicants who have already taken the GMAT are encouraged to submit their GMAT score as this will be given consideration by the admissions panel.

If you are an International student with a query about the acceptability of your academic qualification, you should refer to the ‘Your Country’ section of the University’s website, go.qub.ac.uk/YourCountry, for advice on comparability with UK qualifications.

English Language Requirements

The English language requirement for entry to the MBA programme at Queen’s is expressed in terms of an IELTS Academic test score. The IELTS Academic overall score requirement is 6.5. For each individual test component, the minimum score required is normally 5.5, or an equivalent acceptable to the University. For details of other English language qualifications which may be accepted by the University please visit: go.qub.ac.uk/EnglishLanguageReqs

Top business school in the Russell Group for overall satisfaction (CABS2016)
Visa and Immigration

Visa and Immigration requirements can sometimes seem intimidating; Queen’s provides a high-level of support and advice on UK student visas directly for you. Working within Office of the Immigration Services Commissioner’s code of standards (OISC), the International Student Support office is here to help you make a smooth transition from your home country to life in Belfast.

For information on how visa requirements are calculated, as well as Points Based System (PBS) and your Confirmation of Acceptance for Studies (CAS) number, please see: go.qub.ac.uk/intvisa

Further information is also available at: www.gov.uk/visas-immigration

Fees and Funding

The standard tuition fee for the MBA programme is £22,000. Tuition fees quoted are for study in the academic year 2020-21 only. Tuition fees are subject to annual inflationary increases. Please see qub.ac.uk/TuitionFees for further information.

Payment of Tuition Fees

All International students must fulfil financial arrangements at registration before commencing study at the University. The options available to pay tuition fees are:

- pay the full tuition fee on enrolment, by credit/debit card, by bank transfer or by sterling cheque, or
- sign up to a Direct Debit and make a minimum 25% payment at enrolment, followed by three monthly payments, in November 2020, January and March 2021.

The Direct Debit scheme is only available to those who have a current account with a UK bank, which is registered for the Direct Debit scheme. Please note that 25% of the tuition fee liability, due at enrolment, is non-refundable. For full details of the Withdrawal Policy, please refer to qub.ac.uk/TuitionFees

A global MBA community representing over 16 nationalities

Salary increase of up to 145% within 3 years of graduating (FT Global MBA ranking 2015)

1:1 personalised career coaching, leadership development and industry mentoring
Cost of Living

Belfast has the lowest student cost of living in the UK. (Which? University, 2018). For immigration purposes, non-EU students will be required to show evidence of funds to cover living expenses. For more information, visit www.gov.uk/visas-immigration

Funding

Applicants are advised to explore fully the funding opportunities for studying in the UK, for example, International students may find funding is available from sources within their own countries. Some closing dates can be a year before commencing studies, so please ensure to apply in good time. Possible sources of funding are available at go.qub.ac.uk/intlschol

MBA Postgraduate Scholarship Scheme 2020/21

Queen’s Management School (QMS) is pleased to announce a number of MBA scholarships for Home/ EU and International postgraduate students commencing their studies in September 2020.

QMS MBA Scholarships*

- Three Scholarships of £5,000
- Four Scholarships of £2,500
- Five Scholarships of £1,000

Scholarship Eligibility:

To be eligible for these scholarships, a student must:

- Satisfy the eligibility conditions for the specific scholarship and the terms and conditions (see link).
- Have received an offer from Queen’s Management School on the MBA programme.
- Be a self-funding student; partially sponsored students are eligible provided that they are paying their own fees equal to at least the amount of the scholarship.
- Have accepted an offer of a place on the MBA by 30 June 2020.

* For further information on our MBA scholarships, including terms and conditions, please visit go.qub.ac.uk/FundmyMBA
US Federal Loans

Many US students opt to finance their studies at Queen’s through US Federal Loans. Queen’s is approved by the US Department of Education for participation in the Title IV Federal Loans programme. US Federal Loans are generally available to eligible students who will be undertaking Bachelor’s, Master’s or PhD programmes at Queen’s, except in Medicine and Nursing. Students can normally borrow up to the full cost of attendance of their programme (including tuition, subsistence and airfare). See qub.ac.uk/isso and for further guidance, please contact the US Federal Loans Administrator at usloans@qub.ac.uk

Fulbright Scholarships fulbright.org.uk
Marshall Scholarships marshallscholarship.org
International applicants can find out more on possible sources of funding at go.qub.ac.uk/intlschol

For further information on funding, contact The Graduate School at graduateschool@qub.ac.uk or check the information provided at: go.qub.ac.uk/pgfunding

Application forms can be submitted by email to mba@qub.ac.uk or by post to the MBA Administrator, Queen’s Management School, Riddel Hall, 185 Stranmillis Road, Belfast, BT9 5EE. Note: The school does not take responsibility for any late or lost applications.
MBA ADMINISTRATOR

To discuss the Queen’s MBA and questions related to admissions or fees, please contact:

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